

# BearingPoint Service Rates for MSA 2047

BearingPoint, Inc. (NYSE:BE) is one of the world's largest business consulting, systems integration and managed services firms serving Global 2000 companies, medium-sized businesses, government agencies and other organizations. We provide business and technology strategy, systems design, architecture, applications implementation, network infrastructure, systems integration and managed services.

Our service offerings are designed to help our clients generate revenue, reduce costs and access the information necessary to operate their business on a timely basis. Based in McLean, Va., BearingPoint has been named by Fortune as one of America's Most Admired Companies in the computer and data services sector.

California State agencies and departments are looking for experienced professionals to help frame and implement their imaging, document management and workflow solutions. The impetus may be the requirement to contain costs, the need to improve customer service, or a desire to streamline workflow, among others. For more than 30 years, BearingPoint has been dedicated to California State government, helping to clearly identify contextual business issues and legislative impacts, and pinpoint opportunities for increased service to constituencies.

BearingPoint is proud to have served the following California clients for which we have provided a wide array of services, including systems and process analysis, workflow design, solution development and implementation:

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|---|--|
| ▪ Administrative Office of the Courts     | ▪ Air Resources Board                    |
| ▪ Board of Control                        | ▪ Board of Equalization                  |
| ▪ Bureau of State Audits                  | ▪ California Highway Patrol              |
| ▪ CalPERS                                 | ▪ Department of Education                |
| ▪ Department of Corrections               | ▪ Department of General Services         |
| ▪ Department of Fish and Game             | ▪ Department of Information Technology   |
| ▪ Department of Health Services           | ▪ Department of Motor Vehicles           |
| ▪ Department of Insurance                 | ▪ Department of Toxic Substances Control |
| ▪ Department of Social Services           | ▪ Employment Development Department      |
| ▪ Department of Transportation (CalTRANS) | ▪ Franchise Tax Board                    |
| ▪ Energy Commission                       | ▪ Health and Human Services Data Center  |
| ▪ Governor's Office of Innovation (Davis) | ▪ Statewide Health Planning/Development  |
| ▪ Integrated Waste Management Board       | ▪ Secretary of State                     |
| ▪ State Controller's Office               | ▪ State Treasurer's Office               |
| ▪ Student Aid Commission                  | ▪ Teale Data Center                      |
| ▪ Youth Authority                         |  |

BearingPoint considers the State of California a "National Account"—and invests significant time, money and resources to strengthen and enhance our ability to serve each department and agency. All of our California State projects have the commitment of locally-based, senior-level Managing Directors who have significant experience with the State and the authority within the company to assign skilled consultants quickly. We can offer California's agencies and departments the depth of knowledge and expertise that few other consultants can match.

## BearingPoint Service Rates for MSA 2047 – Imaging, Document Management, and Workflow Project Implementation

Resource	Rate (\$/hr)
Managing Director	325
Director/Senior Manager	300
Manager	250
Senior Consultant	175
Consultant	150
Management Analyst	110
Team Assistant	65

## Oracle License and Technical Support Pricing for California Department of General Services RFP MSA 2047

### Named User License Model

- License provided for a specific number of users on any hardware configuration.
- A minimum of 10 users must be licensed for each Processor running the Oracle database.
- Technical Support includes support (phone, web) and updates (bug fixes and version upgrades).

### Processor License Model

- License provided for unlimited number of users on licensed number of Processors
- All Processors running Oracle (production, development, test) must be licensed
- Technical Support includes support (phone, web) and updates (bug fixes and version upgrades).

### Oracle Server, Enterprise Edition - License and Technical Support Pricing

#### Named User Licenses

Qty	Initial Software License	Annual Technical Support
1-103	\$606	\$133
104-256	\$566	\$124
257-384	\$526	\$116
385+	\$485	\$107

#### Processor Licenses

Qty	Initial Software License	Annual Technical Support
1-2	\$30,300	\$6,666
3-5	\$28,280	\$6,222
6-7	\$26,300	\$5,786
8+	\$24,240	\$5,333

**Pricelist: United States Direct U.S. Dollars Default Maintenance Options****Publication Date: 6/1/2003 File Date: 6/5/2003 3:28:54 PM****File Name: MSA Pricelist**

Model	Description	Unit Price	Premium	Premium Plus
200028	Optical & Mag Media Conversion Svc	RPQ		
200034	Visual WF Design Mentoring Services	23,000		
200036	FileNet: Fixed Fee Services	RPQ		
200057	Print Field Integration	2,200		
200061	Fax Field Integration	2,200		
200191	FN Visual WF Install & Admin (4.5 Days)	2,800		
200240	FN Report Mgr Support (4 Days)	2,300		
200265	FN CS System Administration (4.5 Days)	2,600		
200295	Technical Consulting Onsite,25 Hrs	5,750		
200296	Technical Consulting Onsite,50 Hrs	11,000		
200297	Technical Consulting Onsite,100 Hrs	21,000		
200425	Technical Consulting Onsite,200 Hrs	38,000		
200453	FN Visual WF Appl Design (4.5 Days)	2,800		
200454	FN Visual WF Application Dev (2 Days)	1,300		
200458	FN IS System Administration (4.5 Days)	2,600		
200469	Software Development Kit Spt,10 hr block	3,000		
200470	Software Development Kit Spt,25 hr block	7,500		
200471	Software Development Kit Spt,50 hr block	15,000		
200486	Add'l Report Mgr Field Integration	3,200		
200503	FN IDM Desktop Programming (4.5 Days)	2,800		
200505	SUMTool (System Utilization Monitoring)	8,000		
200506	SUMTool Annual Maintenance	1,429		
200528	Image Services Field Integration	5,200		
200529	Distributed Content Svcs Field Integ	2,200		
200531	Add'l Capture Field Integration	2,200		
200542	Distributed Image Svcs Field Integration	2,200		
200555	FN Web Services Programming (4.5 Days)	2,800		
200605	FN Visual WF Web Appl Dev (2 Days)	1,300		
200616	TAC Residency (4.5 Days)	0		
200618	FN Capture Prof End User (1 Day)	RPQ		
200619	FN Web Services w/CS End User (.5 Days)	RPQ		
200620	FN IDM Desktop w/CS End User (1 Day)	RPQ		
200621	FN IDM Desktop w/IS End User (1 Day)	RPQ		
200621	FN IDM Desktop w/IS End User (1 Day)	RPQ		
200625	FN Doc Whse SAP Admin & Sppt (3 Days)	1,750		

200625	FN Doc Whse SAP Admin & Sppt (3 Days)	1,750		
200673	Other Competitive Sys to IDM Conversion	RPQ		
200675	Special Services	RPQ		
200679	Direct Projects	RPQ		
200681	T & M Consulting (by Field SC)	RPQ		
200684	Doc Whse for SAP Sales Training(1/2 Day)	0		
200700	HP II Implementation Services	6,050		
200701	MR II Implementation Services	6,050		
200703	DART Implementation Services	6,050		
200730	FN Capture Desktop Admin (2 Days)	1,300		
200737	Capture Professional Implementation Pkg	8,500		
200745	Report Mgr Implementation Pkg-ASCII only	12,000		
200808	Capture Desktop Implementation Pkg	6,000		
200875	Remote System Admin Services	RPQ		
200876	CRM Integration Implement Pkg	20,000		
200895	eProcess Infrastructure Implem Pkg	13,000		
200905	FN Web Services w/IS End User (.5 Days)	RPQ		
200906	FN IS Support (4.5 Days)	2,800		
200917	FN CS System Upgrade (1 Day)	625		
200918	FN CS Adv System Admin (3.5 Days)	2,200		
200929	Claims Processing Consulting Services	RPQ		
200931	Application Support Services	RPQ		
200936	IDM Desktop/Web 2.0.3 Admin/Sppt WBT	900		
200959	Multiple System Synchronization	RPQ		
200966	FN eProcess Administration (4.5 Days)	2,800		
200977	FN Case Mgr for IM Admin (5 Days)	2,800		
200978	FN Case Mgr for IM End User (1 Day)	RPQ		
200979	FN Case Mgr for IM Integr (4.5 Days)	2,800		
200980	eProcess Field Integration	3,200		
200996	DW for SAP Core Implementation	16,000		
200998	DWSAP Inbound Add-on Implementation	9,500		
200999	DWSAP Data Archiving Add-on Implement	9,500		
201005	Image Services Implement Pkg-Foundation	18,000		
201006	Image Svcs Implement Pkg-Comprehensive	36,000		
201007	Content Svcs Implement Pkg-Foundation	18,000		
201008	Content Svcs Implement Pkg-Comprehensive	36,000		
201009	RSA 6-Month FastStart	56,550		
201010	RSA FastStart Add'l Server	5,500		
201011	RSA Sys Admin Turnover	11,500		
201012	Content Services Field Integration	5,200		
201033	FN eProcess Programming (4.5 Days)	2,800		
201037	eProcess Design Mentoring Services	23,000		
201049	FN Capture Doc Entry Fndmntals (3 Days)	1,950		

201050	FN IS Adv Sys Administration (4 Days)	2,600		
201051	FN IS Adv Config & Performance (4 Days)	2,600		
201052	FN eProcess Design (4.5 Days)	2,800		
201059	eProcess Development Mentoring Services	23,000		
201065	Cache Maintenance Utility	RPQ		
201066	Perform Optimize Comprehensive-Small	22,000		
201067	Perform Optimize Comprehensive-Medium	32,000		
201068	Perform Optimize Comprehensive-Large	42,000		
201069	Perform Optimize Annual-Small	70,000		
201070	Perform Optimize Annual-Medium	96,000		
201071	Perform Optimize Annual-Large	123,000		
201072	Perform Optimize Annual Renew-Small	48,000		
201073	Perform Optimize Annual Renew-Medium	64,000		
201074	Perform Optimize Annual Renew-Large	80,500		
201075	Capacity Planning Services-Small	11,000		
201076	Capacity Planning Services-Medium	13,000		
201077	Capacity Planning Services-Large	16,000		
201078	FN eForms Design (3 Days)	1,950		
201100	FN IS Fundamntls for Mgrs W/C (.5 Days)	250		
201101	FN IS Tech Essentials Webcast (.5 Days)	250		
201102	IS Document Security Webcast (.5 Days)	250		
201103	FN IS Data Protection Webcast (.5 Days)	250		
201104	FN CS Fundamntls for Mgrs W/C (.5 Days)	250		
201105	FN CS Tech Essentials Webcast (.5 Days)	250		
201120	eForms Conversion	RPQ		
201126	MSAR Mentoring Services	25,000		
201128	MSAR Implementation Pkg	15,000		
201146	eForms eProcess FastStart-Foundation	14,000		
201151	FN IS MSAR Essentials Webcast (1 Day)	500		
201175	Capture Express Services	RPQ		
201177	FN Capture Prof Admin (4.5 Days)	2,800		
201188	Perform Optimize Comprehensive-RPQ	RPQ		
201189	Perform Optimize Annual-RPQ	RPQ		
201190	Process Analyzer Install Pkg	6,000		
201194	FN IDM Desktop & Web Svcs Admin (3 Days)	1,950		
201195	FN Capture Programming (4.5 Days)	2,800		
201205	IS Connector for Centera (ISCC)	RPQ		
201206	ISCC Annual Maintenance	RPQ		
201217	PS Consulting-80 Hr Block	19,200		
201218	PS Consulting-120 Hr Block	27,600		
201219	PS Consulting-240 Hr Block	52,800		
201220	PS Consulting-480 Hr Block	100,800		
201221	PS Consulting-1000 Hr Block	195,000		

201222	PS Consulting-2000 Hr Block	370,000		
201223	PS Consulting-5000 Hr Block	900,000		
201224	PS Consulting-Custom Block Hr	RPQ		
201225	FN Image Mgr Installation Pkg	18,000		
201226	FN Image Mgr Field Integration	5,200		
201227	FN IM Distributed Field Integration	2,200		
201228	FN Archive to IS Installation Pkg	10,000		
201229	FN Content Svcs Installation Pkg	18,000		
201230	FN Content Svcs Field Integration	5,200		
201231	FN CS Distributed Field Integration	2,200		
201232	FN Content Mgr Installation Pkg	18,000		
201233	FN Content Mgr Field Integration	5,200		
201234	FN eProcess Installation Pkg	13,000		
201235	FN eProcess Field Integration	3,200		
201236	FN BPM Installation Pkg	30,000		
201237	FN MSAR Mentoring Services	25,000		
201238	FN Process Analyzer Install Pkg	4,000		
201239	FN Process Simulator Install Pkg	4,000		
201240	FN WCM Installation Pkg	30,000		
201242	FN WCM 5.x Installation Pkg	30,000		
201243	FN Report Mgr Installation Pkg	12,000		
201244	FN Report Mgr Field Integration	3,200		
201245	FN DW for SAP Install Pkg	16,000		
201246	FN DW for SAP-Inbound Add-on	9,500		
201247	FN DW for SAP-DB Archiving Add-on	9,500		
201248	FN CRM Integration Suite Install Pkg	20,000		
201249	FN Capture Professional Install Pkg	8,500		
201250	FN Capture Desktop Install Pkg	6,000		
201251	FN Capture Field Integration	2,200		
201252	FN Fax Field Integration	2,200		
201253	FN MSAR Implementation Services	15,000		
201254	FN eForms Install Pkg	14,000		
201255	FN Competitive System Conversion	RPQ		
201256	FN CS to CM Conversion	RPQ		
201257	FN WCM 5.1 to WCM Conversion	RPQ		
201258	FN eProcess to BPM Conversion	RPQ		
201259	FN Optical & MSAR Migration Service	RPQ		
201260	FN Capture Express Services	RPQ		
201261	FN HP II Implementation Services	6,050		
201262	FN MR II Implementation Services	6,050		
201263	FN Print Field Integration	2,200		
201264	FN DART Implementation Services	6,050		
201275	FN CM Distributed Field Integration	2,200		

201276	FN Process Designer Install Pkg	8,000		
201277	FN Multiple System Synchronization	RPQ		
201278	FN SUMTool Annual Maintenance	1,429		
201279	FN Capacity Planning Services-Small	11,000		
201280	FN Capacity Planning Services-Medium	13,000		
201281	FN Capacity Planning Services-Large	16,000		
201282	FN Perform Optimize Comprehensive-Small	22,000		
201283	FN Perform Optimize Comprehensive-Medium	32,000		
201284	FN Perform Optimize Comprehensive-Large	42,000		
201285	FN Claims Processing Consulting Services	RPQ		
201286	FN Application Support Services	RPQ		
201288	FN PS Consulting-80 Hr Block	19,200		
201289	FN PS Consulting-120 Hr Block	27,600		
201290	FN PS Consulting-240 Hr Block	52,800		
201291	FN PS Consulting-480 Hr Block	100,800		
201292	FN PS Consulting-1000 Hr Block	195,000		
201293	FN PS Consulting-2000 Hr Block	370,000		
201294	FN PS Consulting-5000 Hr Block	900,000		
201295	FN PS Consulting-Custom Block Hr	RPQ		
201296	FN P8 Foundation (4.5 Days)	2,800		
201297	FN P8 Programming (4.5 Days)	2,800		
201298	FN P8 Administration (4.5 Days)	2,800		
201299	FN P8 Installation (2 Days)	1,300		
201300	FN P8 Config & Performance (4.5 Days)	2,800		
201301	Archive to IS Installation Pkg	10,000		
201310	FN WCM Field Integration	5,200		
201311	FN BPM Field Integration	5,200		
201312	FN Process Designer Field Integration	2,200		
201313	FN Process Analyzer Field Integration	2,200		
201314	FN Process Simulator Field Integration	2,200		
201315	FN Direct Projects	RPQ		
201316	FN Fixed Fee Services	RPQ		
201317	FN IS Connector for Centera (ISCC)	RPQ		
201318	FN ISCC Annual Maintenance	RPQ		
201319	FN SUMTool (Sys Utilization Monitoring)	8,000		
201320	FN Cache Maintenance Utility	RPQ		
201321	FN Perform Optimize Comprehensive-RPQ	RPQ		
201322	FN Perform Optimize Annual-Small	70,000		
201323	FN Perform Optimize Annual-Medium	96,000		
201324	FN Perform Optimize Annual-Large	123,000		
201325	FN Perform Optimize Annual Renew-Small	48,000		
201326	FN Perform Optimize Annual Renew-Medium	64,000		
201327	FN Perform Optimize Annual Renew-Large	80,500		

201328	FN Perform Optimize Comprehensive-RPQ	RPQ		
201329	FN T & M Consulting (by Field SC)	RPQ		
201330	FN Technical Consulting Onsite,25 Hrs	5,750		
201331	FN Technical Consulting Onsite,50 Hrs	11,000		
201332	FN Technical Consulting Onsite,100 Hrs	21,000		
201333	FN Technical Consulting Onsite,200 Hrs	38,000		
201334	FN Remote System Admin Services	RPQ		
201335	FN RSA 6-Month FastStart	56,550		
201336	FN RSA FastStart Add'l Server	5,500		
201337	FN RSA Sys Admin Turnover	11,500		
201338	FN Special Services	RPQ		
201345	FN P8 WCM Administration (2 Days)	1,300		
201346	FN P8 WCM Site Developer (3 Days)	1,950		
201347	FN P8 Process Analyzer/Simulator(3 Days)	1,950		
201348	FN Image Mgr Installation & Launch Pkg	37,000		
201349	FN Content Mgr Installation & Launch Pkg	37,000		
201350	FN WCM Add-on Installation Pkg	15,000		
201351	FN P8 Process Design (4.5 Days)	2,800		
201352	FN P8 WCM End User (1 Day)	RPQ		
201355	FN Global TAM Level I Service	40,000		
201356	FN Global TAM Level II Service	65,000		
201357	FN Global TAM Level III Service	110,000		
201358	FN TAM Service	75,000		
201359	FN TAM Plus Service	120,000		
201364	FN Forms Mgr Install Pkg	15,000		
304633	DWSAP Sales Training MBT 1.x	0		
304672	Print 4.x	4,000	720	880
304673	Print Fonts 4.x	150	27	33
304696	IDM ClientLink Desktop for SAP 4.x	145	26	32
304703	IDM Desktop for SAP 4.x	350	63	77
304704	DW for SAP 4.x Shared User Lic	900	162	198
304705	DW for SAP 4.x Dedicated User Lic	600	108	132
304706	Image Services Toolkit 3.x	12,000	2,160	2,640
304728	IDM Desktop/Web 3.0 TOI MBT	895		
304842	Content Services 3.x Dedicated User Lic	800	144	176
304843	Content Services 3.x Shared User Lic	1,300	234	286
304852	IDM Desktop 3.x Upg	150	54	66
304853	Content Web Access 2.x-3.x Upg	150	54	66
304857	Report Mgr 4.x Dedicated User Lic	1,000	180	220
304858	Report Mgr 4.x Shared User Lic	1,500	270	330
304859	Report Mgr Professional Desktop 4.x	400	72	88
304861	DS 2.x Ded SLU-CS 3.x Ded User Lic Upg	400	144	176
304862	DS 2.x Conc SLU-CS 3.x Shared User Lc Up	650	234	286



304865	Report Mgr Ded SLU 3.x-Ded User 4.x Upg	500	180	220
304866	Rpt Mgr Conc SLU 3.x-Shared User 4.x Upg	750	270	330
304867	IDM Svcs 2.x Ded SLU-3.x Ded User Lic Up	2,000	720	880
304868	IDM Svcs Conc SLU 2.x-Shared User 3.x Upg	2,900	1,044	1,276
304869	IDM Professional Desktop 2.x-3.x Upg	400	144	176
304870	IDM Web Access 2.x-3.x Upg	400	144	176
304871	Report Mgr Services 3.x-4.x Upg	9,000	3,240	3,960
304873	Report Mgr Desktop 3.x-4.x Upg	150	54	66
304874	Report Mgr Prof Desktop 3.x-4.x Upg	250	90	110
304881	IDM Desktop 3.x	300	54	66
304882	IDM Web Access 3.x	800	144	176
304883	Content Web Access 3.x	300	54	66
304884	IDM Professional Desktop 3.x	800	144	176
304885	Workgroup IDMISS Upg for Report Mgr 4.x	0	2,700	3,300
304951	IDMISS Sales Certification MBT 2.x	0		
304953	Report Mgr 4.0 Sales Training MBT 2.x	0		
304968	Content Services 3.x eBusiness User Lic	1,900	342	418
304970	DW for SAP 4.x eBusiness User Lic	1,300	234	286
304972	Report Mgr 4.x eBusiness User Lic	2,100	378	462
304974	DS 2.x Ded SLU-DS 3.x Ded User Lic Upg	400	144	176
304975	DS 2.x Conc SLU-DS 3.x Shared User Lic Up	650	234	286
304976	Doc Services 3.x Add'l Ded User Lic	800	144	176
304977	Doc Services 3.x Add'l Shared User Lic	1,300	234	286
304978	Doc Svcs 2.x SLU-Doc Svcs 3.x SLU Upg	175	63	77
304998	Document Web Access 2.x-3.x Upg	150	54	66
305007	Document Archive Retrieval Transport 1.x	35,000	6,300	7,700
305014	Image Services Architecture MBT 1.x	150		
305068	IDM Doc Services 5.1 TOI MBT 1.x	695		
305073	IDM Desktop/Web 3.0 TOI Update MBT 1.x	695		
305077	Industry Solution Sales Training MBT 1.x	0		
305136	Web Services 3.x	5,000	900	1,100
305137	Web Services 3.x Upg	2,500	900	1,100
305161	Capture Desktop 3.0 Course MBT 1.x	495		
305174	IDM Svcs 3.x Ded to Shared User Lic Upg	2,250	1,044	1,276
305175	CS 3.x Ded to Shared User Lic Upg	625	234	286
305176	Report Mgr 4.x Ded-Shared User Lic Upg	625	270	330
305180	DW for SAP 4.x Ded-Shared User Lic Upg	375	162	198
305233	eProcess Management Sales Cert MBT 1.x	0		
305234	Acenza for P&C Ins 1.0 Sales MBT 1.x	0		
305238	IDM Desktop/Web 3.0 End User CBT 1.x	50		
305371	Image Services 3.x Dedicated User Lic	3,675	662	809
305372	Image Services 3.x Shared User Lic	5,250	945	1,155
305373	Image Services 3.x eBusiness User Lic	8,100	1,458	1,782

305438	Data Archive Solution 4.x	30,000	5,040	6,160
305442	IS 3.x Ded-Shared User Lic Upg	1,975	945	1,155
305443	WG Image Svcs 3.x to Ent IS for R/3 Upg	35,000	5,040	6,160
305445	eProcess Definition Svcs 5.x	5,000	900	1,100
305447	eProcess Def Svcs 5.x to WG CS 5.x Upg	6,250	1,800	2,200
305448	eProcess Def Svcs 5.x to Ent CS 5.x Upg	18,750	3,600	4,400
305468	Toolkit for Web Services/IDM 3.x	7,500	1,350	1,650
305469	Web Services/IDM Toolkit 2.x-3.x Upg	3,750	1,350	1,650
305578	CS 3.x Ded to eBusiness User Lic Upg	1,375	342	418
305579	CS 3.x Shared to eBusiness User Lic Upg	750	342	418
305583	IS 3.x Ded to eBusiness User Lic Upg	5,550	1,458	1,782
305584	IS 3.x Shared to eBusiness User Lic Upg	3,575	1,458	1,782
305585	Report Mgr 4.x Ded-eBus User Lic Upg	1,375	378	462
305586	Report Mgr 4.x Shared-eBus User Lic Upg	750	378	462
305599	Development Image Services 3.6	7,000	1,260	1,540
305600	Workgroup Image Services 3.6	14,000	2,520	3,080
305601	Enterprise Image Services 3.6	42,000	7,560	9,240
305602	Enterprise Image Services Package 3.6	165,000	29,700	36,300
305603	Dev Image Svcs to WG Image Svcs 3.6 Upg	8,750	2,520	3,080
305604	Dev Image Svcs to Ent Image Svcs 3.6 Upg	40,250	7,560	9,240
305605	WG Image Svcs to Ent Image Svcs 3.6 Upg	35,000	7,560	9,240
305607	Dev IDM Svcs 3.4.2/3.5 to 3.6 Upg	0	1,350	1,650
305608	WG IDM Svcs 3.4.2/3.5 to 3.6 Upg	0	2,700	3,300
305609	Ent IDM Svcs 3.4.2/3.5 to 3.6 Upg	0	8,100	9,900
305619	High Performance Image Import (HP II) 3.x	50,000	9,000	11,000
305621	HP II 2.x to 3.x Upg	25,000	9,000	11,000
305622	MR II to HP II 3.x Upg	31,250	9,000	11,000
305623	Mid Range Image Import (MR II) 3.x	25,000	4,500	5,500
305625	MR II 2.x to 3.x Upg	12,500	4,500	5,500
305627	Development Content Services 5.2	5,000	900	1,100
305628	Workgroup Content Services 5.2	10,000	1,800	2,200
305629	Enterprise Content Services 5.2	20,000	3,600	4,400
305630	Enterprise Content Services Package 5.2	96,000	17,280	21,120
305632	Dev DS 5.1.1-Dev Content Svcs 5.2 Upg	0	900	1,100
305633	WG DS 5.1.1-WG Content Svcs 5.2 Upg	0	1,800	2,200
305634	Ent DS 5.1.1-Ent Content Svcs 5.2 Upg	0	3,600	4,400
305635	Ent DS Pkg 5.1.1-Ent CS Pkg 5.2 Upg	0	17,280	21,120
305642	Dev Content Svcs 5.2 to WG CS 5.2 Upg	6,250	1,800	2,200
305643	Dev Content Svcs 5.2 to Enter CS 5.2 Upg	18,750	3,600	4,400
305644	WG Content Svcs 5.2 to Enter CS 5.2 Upg	12,500	3,600	4,400
305652	Development HP II 3.x	25,000	4,500	5,500
305656	Development MR II 3.x	12,500	2,250	2,750
305658	Development DART 1.x	17,500	3,150	3,850

305668	Application Servers Webcast Playback 1.x	0		
305672	IDM Svcs 3.x Ded-eBusiness User Lic Upg	5,875	1,566	1,914
305673	IDM Svcs 3.x Shared-eBus User Lic Upg	3,625	1,566	1,914
305675	Development Image Services 3.5-3.6 Upg	0	1,260	1,540
305676	Workgroup Image Services 3.5-3.6 Upg	0	2,520	3,080
305677	Enterprise Image Services 3.5-3.6 Upg	0	7,560	9,240
305678	Enterprise Image Svcs Pkg 3.5-3.6 Upg	0	29,700	36,300
305683	Account Planning Webcast Playback 1.x	0		
305702	Development Web Services 3.x	1,250	225	275
305714	DW for SAP 4.x Ded-eBusiness Usr Lic Upg	875	234	286
305715	DW for SAP 4.x Shared-eBus User Lic Upg	500	234	286
305717	Dev CS 5.1.1-Dev Content Svcs 5.2 Upg	0	900	1,100
305718	WG CS 5.1.1-WG Content Svcs 5.2 Upg	0	1,800	2,200
305719	Ent CS 5.1.1-Ent Content Svcs 5.2 Upg	0	3,600	4,400
305720	Ent CS 5.1.1 Pkg-Ent CS 5.2 Pkg Upg	0	17,280	21,120
305744	Acenza Baseline Tech Sales Training 1.x	295		
305746	Acenza Baseline 2.0 TOI 1.x	225		
305762	DW for SAP 5.x Dedicated User Lic	600	108	132
305763	DW for SAP 5.x Shared User Lic	900	162	198
305764	DW for SAP 5.x eBusiness User Lic	1,300	234	286
305766	DW for SAP 5.x Ded-Shared User Lic Upg	375	162	198
305767	DW for SAP 5.x Ded-eBusiness Usr Lic Upg	875	234	286
305768	DW for SAP 5.x Shared-eBus User Lic Upg	500	234	286
305769	Data Archive Solution 5.x	30,000	5,400	6,600
305770	Data Archive Solution 4.x-5.x	15,000	5,400	6,600
305772	DW for SAP 4.x-5.x Dedicated User Lic	300	108	132
305773	DW for SAP 4.x-5.x Shared User Lic	450	162	198
305774	DW for SAP 4.x-5.x eBusiness User Lic	650	234	286
305835	Using FileNet's ROI Tool 1.x	0		
305848	SharePoint Portal Integ Webcast 1.x	350		
305848	SharePoint Portal Integ Webcast 1.x	350		
305851	WorkFlo Svcs 4.x Dedicated User Lic	600	108	132
305852	WorkFlo Svcs 4.x Shared User Lic	900	162	198
305853	WF Svcs 4.x Ded to Shared User Lic Upg	375	162	198
305854	WorkFlo Svcs 4.x eBusiness User Lic	1,300	234	286
305855	WF Svcs 4.x Ded-eBusiness User Lic Upg	875	234	286
305856	WF Svcs 4.x Shared-eBus User Lic Upg	500	234	286
305857	eProcess Services 4.x	30,000	5,400	6,600
305858	eProcess Services Toolkit 4.x	10,000	1,800	2,200
305859	eProcess Services 4.x Upg	10,000	3,600	4,400
305860	eProcess Services Toolkit 4.x Upg	5,000	1,800	2,200
305861	Web Svcs 3.x to eProcess Svcs 4.x Upg	30,000	5,400	6,600
305862	Development eProcess Services 4.x	5,000	900	1,100

305863	Dev eProcess Svc 4.x-ePS 4.x Upg	30,000	5,400	6,600
305864	VWF 3.x-WFS 4.x Ded User Lic Upg	300	108	132
305865	VWF 3.x-WFS 4.x Shared User Lic Upg	450	162	198
305866	WorkFlo Services 3.x-4.x Upg	5,000	1,800	2,200
305870	WF Svcs 4.1.0-4.x Dedicated User Lic Upg	0	108	132
305871	WF Svcs 4.1.0-4.x Shared User Lic Upg	0	162	198
305872	WF Svcs 4.1.0-4.x eBusiness User Lic Upg	0	234	286
305875	eProcess Services 3.x-4.x Upg	15,000	5,400	6,600
305876	Development eProcess Svcs 3.x-4.x Upg	2,500	900	1,100
305877	eProcess Services Toolkit 3.x-4.x Upg	5,000	1,800	2,200
305948	WebDAV Provider 3.x	5,000	900	1,100
305949	Development WebDAV Provider 3.x	1,250	225	275
305969	Archive to Image Services 5.x	25,000	4,500	5,500
306023	WF 4.2.1 & CS 5.2 TOI 1.x for Solaris	0		
306028	WebDAV Provider Training 1.x	50		
306034	eForms Webcast 1.x	0		
306034	eForms Webcast 1.x	0		
306035	Archive to Image Services TOI 1.x	0		
306035	Archive to Image Services TOI 1.x	0		
306049	LDAP Support Webcast TOI 1.x	0		
306050	The Connector Series-DWSAP & CIS 1.x	0		
306052	SharePoint Portal Server Integration 2.x	10,000	1,800	2,200
306054	SharePoint Portal Svr Integration 2.x Up	5,000	1,800	2,200
306142	Visual WF 3.3.0 Professional Desktop	2,000	360	440
306143	Visual WF 3.3.0 Toolkit	5,000	900	1,100
306144	Visual WF 3.3.0 Dedicated User Lic	600	108	132
306145	Visual WF 3.3.0 Shared User Lic	900	162	198
306146	Visual WF 3.3.0 Desktop	400	72	88
306147	Visual WF 3.3.0 eBusiness User Lic	1,300	234	286
306148	Visual WF 3.3.0 Ded-Shared Usr Lic Up	375	162	198
306149	Visual WF 3.3.0 Ded-eBus User Lic Upg	875	234	286
306150	Visual WF 3.3.0 Shared-eBus Usr Lic Up	500	234	286
306151	eForms Sales Training 1.x	0		
306152	eForms TOI 1.x	295		
306154	SharePoint Portal Integ 2.0 TOI 1.x	0		
306164	Development Image Services 3.6ESE	7,000	1,260	1,540
306165	Workgroup Image Services 3.6ESE	14,000	2,520	3,080
306166	Enterprise Image Services 3.6ESE	42,000	7,560	9,240
306167	Enterprise Image Services Package 3.6ESE	165,000	29,700	36,300
306168	Dev Image Services 3.6 to 3.6ESE Upg	0	1,260	1,540
306169	WG Image Services 3.6 to 3.6ESE Upg	0	2,520	3,080
306170	Ent Image Services 3.6 to 3.6ESE Upg	0	7,560	9,240
306171	Ent Image Svcs Pkg 3.6 to 3.6ESE Upg	0	29,700	36,300

306172	Dev IDM Svcs 3.6 to 3.6ESE Upg	0	1,350	1,650
306173	WG IDM Svcs 3.6 to 3.6ESE Upg	0	2,700	3,300
306174	Ent IDM Svcs 3.6 to 3.6ESE Upg	0	8,100	9,900
306188	Arbortext Integ w/Content Svcs TOI 1.x	0		
306198	EaSE into MSAR 1.x	0		
306200	IDM ClientLink Desktop for SAP 5.x	145	26	32
306201	IDM Desktop for SAP 5.x	350	63	77
306210	Image Services Toolkit 3.6ESE	12,000	2,160	2,640
306211	Image Services Toolkit 3.6 to 3.6ESE Upg	0	2,160	2,640
306212	Dev IS to WG IS 3.6ESE Upg	8,750	2,520	3,080
306213	Dev IS to Ent IS 3.6ESE Upg	40,250	7,560	9,240
306214	WG IS to Ent IS 3.6ESE Upg	35,000	7,560	9,240
306222	Acenza Payables Solution SC Training 1.x	0		
306229	Panagon Update with Arbortext 1.x	0		
306231	Intro to the Demonstration Framework 1.x	0		
306262	ECM for mySAP Enterprise Portal 1.x	0		
306264	Process Analyzer & ePr 5.0 Webcast 1.x	0		
306286	Dev IS 3.6 SP1 to Dev IS 3.6 SP2 Upg	0	1,260	1,540
306287	WG IS 3.6 SP1 to WG IS 3.6 SP2 Upg	0	2,520	3,080
306288	Ent IS 3.6 SP1 to Ent IS 3.6 SP2 Upg	0	7,560	9,240
306289	Ent IS 3.6 SP1 Pkg-Ent IS 3.6 SP2 Pkg Up	0	29,700	36,300
306290	Capture Professional Personal 4.x	2,000	360	440
306291	Capture Professional Low Volume 4.x	6,000	1,080	1,320
306292	Capture Professional Medium Volume 4.x	15,000	2,700	3,300
306293	Capture Professional High Volume 4.x	25,000	4,500	5,500
306294	Capture Professional Add'l DocEntry 4.x	1,000	180	220
306295	Capture DocProcessing 4.x	1,500	270	330
306296	Capture Professional File Import 4.x	2,500	450	550
306297	Capture Toolkit 4.x	5,000	900	1,100
306298	Capture Prof Personal 3.x-4.x Upg	1,000	360	440
306299	Capture Prof Low Volume 3.x-4.x Upg	3,000	1,080	1,320
306300	Capture Prof Medium Volume 3.x-4.x Upg	7,500	2,700	3,300
306301	Capture Prof High Volume 3.x-4.x Upg	12,500	4,500	5,500
306302	Capture Prof Add'l DocEntry 3.x-4.x Upg	500	180	220
306303	Capture DocProcessing 3.x-4.x Upg	750	270	330
306304	Capture Prof File Import 3.x-4.x Upg	1,250	450	550
306305	Capture Toolkit 3.x-4.x Upg	2,500	900	1,100
306306	Capture Desktop Personal Edition 4.x	2,000	360	440
306307	Capture Desktop Low Volume 4.x	4,000	720	880
306308	Capture Desktop Medium Volume 4.x	6,000	1,080	1,320
306309	Capture Desktop Personal-Low 4.x Upg	2,500	720	880
306310	Capture Desktop Personal-Medium 4.x Upg	5,000	1,080	1,320
306311	Capture Desktop File Import 4.x	2,500	450	550

306312	Capture Desktop Add'l DocEntry 4.x	700	126	154
306313	Capture Advanced DocProcessing 4.x	4,000	720	880
306314	Capture OCR-2-PDF 4.x	3,500	630	770
306315	Capture Professional Inbound Link 4.x	3,000	540	660
306318	Process Analyzer 1.x	70,000	12,600	15,400
306319	Capture DT Pers 4.x-Prof Personal 4.x Up	0	360	440
306320	Capture DT Pers 4.x-Prof Low Vol 4.x Upg	5,000	1,080	1,320
306321	Capture DT Med 4.x-Prof Low Vol 4.x Upg	0	1,080	1,320
306322	Capture DT Med 4.x-Prof Med Vol 4.x Upg	11,250	2,700	3,300
306323	Capture Prof Personal-Low Volume 4.x Upg	5,000	1,080	1,320
306324	Capture Prof Low-Medium Volume 4.x Upg	11,250	2,700	3,300
306325	Capture Prof Low-High Volume 4.x Upg	23,750	4,500	5,500
306326	Capture Prof Medium-High Volume 4.x Upg	12,500	4,500	5,500
306327	Capture Desktop 3.x-Cap DT Med 4.x Upg	3,000	1,080	1,320
306328	Capture Desktop Personal Ed 3.x-4.x Upg	1,000	360	440
306329	Capture Desktop Low-Medium Vol 4.x Upg	2,500	1,080	1,320
306341	FN Capture Adv DocProcessing 4.x-IM	4,000	720	880
306358	WorkFlo Svcs 5.x Dedicated User Lic	600	108	132
306359	WorkFlo Svcs 5.x Shared User Lic	900	162	198
306360	WorkFlo Svcs 5.x eBusiness User Lic	1,300	234	286
306361	WF Svcs 5.x Ded to Shared User Lic Upg	375	162	198
306362	WF Svcs 5.x Ded-eBusiness User Lic Upg	875	234	286
306363	WF Svcs 5.x Shared-eBus User Lic Upg	500	234	286
306364	WF Svcs 4.x-5.x Dedicated User Lic Upg	300	108	132
306365	WF Svcs 4.x-5.x Shared User Lic Upg	450	162	198
306366	WF Svcs 4.x-5.x eBusiness User Lic Upg	650	234	286
306367	eProcess Services 5.x	30,000	5,400	6,600
306368	Development eProcess Services 5.x	5,000	900	1,100
306369	eProcess Services Toolkit 5.x	10,000	1,800	2,200
306370	Dev eProcess Svc 5.x-ePS 5.x Upg	30,000	5,400	6,600
306371	eProcess Services 4.x-5.x Upg	15,000	5,400	6,600
306372	Development eProcess Svcs 4.x-5.x Upg	2,500	900	1,100
306373	eProcess Services Toolkit 4.x-5.x Upg	5,000	1,800	2,200
306374	Web Svcs 3.x to eProcess Svcs 5.x Upg	30,000	5,400	6,600
306382	Acenza Payables 2.1 TOI 1.x	0		
306383	Acenza for Insurance 3.1 TOI 1.x	0		
306385	Development Process Analyzer 1.x	17,500	3,150	3,850
306386	Dev Web Svcs 3.x to Dev ePr Svcs 5.x Upg	4,688	900	1,100
306387	ePr 5.0 & Process Analyzer 1.0 TOI 1.x	250		
306391	Dev IDM Svcs to WG IDM Svcs 3.6 Upg	9,375	2,700	3,300
306392	Dev IDM Svcs-Enter IDM Svcs 3.6 Upg	43,125	8,100	9,900
306393	WG IDM Svcs-Enter IDM Svcs 3.6 Upg	37,500	8,100	9,900
306397	Capture 4.0 TOI 1.x	450		

306399	IS Resource Adapter 2.x Enterprise Ed	10,000	1,800	2,200
306401	ISRA 1.x-ISRA 2.x Enterprise Ed Upg	5,000	1,800	2,200
306403	Dev Case Mgr for IM (Ins) 4.x Appl Svr	25,000	4,500	5,500
306404	WG Case Mgr for IM (Ins) 4.x Appl Svr	49,500	8,910	10,890
306405	Ent Case Mgr for IM (Ins) 4.x Appl Svr	99,500	17,910	21,890
306406	Dev Case Mgr-IM (Ins) 4.x Appl Svr Pkg	30,000	5,400	6,600
306407	WG Case Mgr-IM (Ins) 4.x Appl Svr Pkg	69,500	12,510	15,290
306408	Ent Case Mgr-IM (Ins) 4.x Appl Svr Pkg	134,000	24,120	29,480
306409	Case Mgr for IM (Ins) 4.x Ded User Lic	2,600	468	572
306410	Case Mgr for IM (Ins) 4.x Shared Usr Lic	3,900	702	858
306411	Case Mgr for IM (Ins) 4.x eBus User Lic	5,900	1,062	1,298
306412	Case Mgr-IM (Ins) 4.x Ded User Lic Pkg	5,100	918	1,122
306413	Case Mgr-IM (Ins) 4.x Shared Usr Lic Pkg	7,500	1,350	1,650
306414	Case Mgr-IM (Ins) 4.x eBus User Lic Pkg	11,200	2,016	2,464
306415	CMIM (Ins) 4.x Ded-Shared User Lic Upg	1,690	702	858
306416	CMIM (Ins) 4.x Ded-eBus User Lic Upg	4,290	1,062	1,298
306417	CMIM (Ins) 4.x Shared-eBus User Lic Upg	2,600	1,062	1,298
306418	CMIM (Ins) 4.x Ded-Shared User Lic Pkg	3,100	1,350	1,650
306419	CMIM (Ins) 4.x Ded-eBus User Lic Pkg	7,930	2,016	2,464
306420	CMIM (Ins) 4.x Shared-eBus User Lic Pkg	4,800	2,016	2,464
306421	Dev-WG CMIM (Ins) 4.x Appl Svr Upg	31,850	8,910	10,890
306422	WG-Ent CMIM (Ins) 4.x Appl Svr Upg	65,000	17,910	21,890
306423	Dev-WG CMIM (Ins) 4.x Appl Pkg Upg	35,875	12,510	15,290
306424	WG-Ent CMIM (Ins) 4.x Appl Pkg Upg	80,375	24,120	29,480
306425	WG CMIM (Ins) 4.x Pkg Full Use Upg	39,800	19,710	24,090
306426	Ent CMIM (Ins) 4.x Pkg Full Use Upg	59,200	33,750	41,250
306427	CMIM-Ins 4.x Ded Pkg-Full Use IS/ePr Upg	3,420	1,238	1,513
306428	CMIM-Ins 4.x Shar Pk-Full Use IS/ePr Up	4,920	1,809	2,211
306429	CMIM-Ins 4.x eBus Pkg-Full Use IS/ePr Up	7,520	2,754	3,366
306430	Dev Case Mgr for IM (AP) 3.x Appl Svr	10,000	1,800	2,200
306431	WG Case Mgr for IM (AP) 3.x Appl Svr	40,000	7,200	8,800
306432	Ent Case Mgr for IM (AP) 3.x Appl Svr	80,000	14,400	17,600
306433	Dev Case Mgr for IM (AP) 3.x Appl Pkg	20,000	3,600	4,400
306434	WG Case Mgr for IM (AP) 3.x Appl Pkg	71,000	12,780	15,620
306435	Ent Case Mgr for IM (AP) 3.x Appl Pkg	131,000	23,580	28,820
306436	Case Mgr for IM (AP) 3.x Ded User Lic	1,500	270	330
306437	Case Mgr for IM (AP) 3.x Shared User Lic	2,250	405	495
306438	Case Mgr for IM (AP) 3.x eBus User Lic	3,150	567	693
306439	Case Mgr for IM (AP) 3.x Ded Usr Lic Pkg	2,000	360	440
306440	Case Mgr for IM (AP) 3.x Shar Usr Lic Pk	3,000	540	660
306441	Case Mgr for IM (AP) 3.x eBus Usr Lic Pk	4,500	810	990
306442	CMIM (AP) 3.x Ded-Shared User Lic Upg	938	405	495
306443	CMIM (AP) 3.x Ded to eBus User Lic Upg	2,063	567	693

306444	CMIM (AP) 3.x Shared-eBus User Lic Upg	1,125	567	693
306445	CMIM (AP) 3.x Ded-Shared User Lic Pkg	1,250	540	660
306446	CMIM (AP) 3.x Ded-eBus User Lic Pkg	3,125	810	990
306447	CMIM (AP) 3.x Shared-eBus User Lic Pkg	1,875	810	990
306448	Dev to WG CMIM (AP) 3.x Appl Svr Upg	37,500	7,200	8,800
306449	WG to Ent CMIM (AP) 3.x Appl Svr Upg	50,000	14,400	17,600
306450	Dev-WG CMIM (AP) 3.x Appl Pkg Upg	63,750	12,780	15,620
306451	WG-Ent CMIM (AP) 3.x Appl Pkg Upg	75,000	23,580	28,820
306452	WG CMIM (AP) 3.x Pkg Full Use Upg	36,100	18,000	22,000
306453	Ent CMIM (AP) 3.x Pkg Full Use Upg	55,700	30,240	36,960
306454	CMIM (AP) 3.x Ded Pkg-Full Use IS/ePr Up	3,400	1,040	1,271
306455	CMIM (AP) 3.x Shar Pk-Full Use IS/ePr Up	4,800	1,512	1,848
306456	CMIM (AP) 3.x eBus Pk-Full Use IS/ePr Up	7,400	2,259	2,761
306457	Dev P&C Claims Processing 4.x Appl	2,000		
306458	P&C Claims Processing 4.x Application	15,000		
306459	Dev FN Accounts Payable Solution 3.x	2,500		
306460	FileNet Accounts Payable Solution 3.x	15,000		
306485	CIS 3.0 Dedicated User Lic	300	54	66
306486	CIS 3.0 Shared User Lic	450	81	99
306487	CIS 3.0 eBusiness User Lic	600	108	132
306488	CIS Inbound Document Linker 3.0	20,000	3,600	4,400
306489	CIS Inbound Doc Linker Dev Sys 3.0 Lic	5,000	900	1,100
306490	CIS Inbound Document Linker 2.x-3.0 Upg	10,000	3,600	4,400
306491	CIS IDL Dev Sys 2.x-3.0 Lic Upg	2,500	900	1,100
306492	CIS 3.0 Dedicated to Shared User Lic Upg	188	81	99
306493	CIS 3.0 Ded to eBusiness User Lic Upg	375	108	132
306494	CIS 3.0 Shared to eBusiness User Lic Upg	188	108	132
306496	CIS 2.x-3.0 Dedicated User Lic Upg	150	54	66
306497	CIS 2.x-3.0 Shared User Lic Upg	225	81	99
306498	CIS 2.x-3.0 eBusiness User Lic Upg	300	108	132
306499	IS Resource Adapter 2.x View Edition	5,000	900	1,100
306501	IS Resource Adapter 2.x View-Ent Ed Upg	6,250	1,800	2,200
306508	FileNet P8 Sales Certification 1.x	0		
306521	Dev Acz Pay 2.x-CMIM (AP)3.x App Svr Upg	5,000	1,800	2,200
306522	WG Acz Pay 2.x-CMIM (AP) 3.x App Svr Upg	20,000	7,200	8,800
306523	Ent Acz Pay 2.x-CMIM (AP) 3.x App Svr Up	40,000	14,400	17,600
306525	Dev Aca Pay 2.x-CMIM (AP) 3.x App Svr Pk	10,000	3,600	4,400
306526	WG Acz Pay 2.x-CMIM (AP) 3.x Appl Svr Pk	35,500	12,780	15,620
306527	Ent Acz Pay 2.x-CMIM (AP) 3.x App Svr Pk	65,500	23,580	28,820
306528	Acz Pay 2.x-CMIM (AP) 3.x Ded Usr Lic Up	750	270	330
306529	Acz Pay 2.x-CMIM (AP)3.x Shar Usr Lic Up	1,125	405	495
306530	Acz Pay 2.x-CMIM (AP)3.x eBus Usr Lic Up	1,575	567	693
306531	Acz Pay 2.x-CMIM (AP) 3.x Ded Usr Lic Pk	1,000	360	440



306532	Acz Pay 2.x-CMIM(AP) 3.x Shar Usr Lic Pk	1,500	540	660
306533	Acz Pay 2.x-CMIM(AP) 3.x eBus Usr Lic Pk	2,250	810	990
306535	IS Resource Adapter 2.0 PTB 1.x	0		
306539	Dev Acz Ins3.x-CMIM (Ins) 4.x App Svr Up	12,500	4,500	5,500
306540	WG Acz Ins 3.x-CMIM (Ins) 4.x App Svr Up	24,750	8,910	10,890
306541	Ent Acz Ins 3.x-CMIM (Ins)4.x App Svr Up	49,750	17,910	21,890
306542	Dev Aca Ins 3.x-CMIM (Ins)4.x App Svr Pk	15,000	5,400	6,600
306543	WG Acz Ins 3.x-CMIM (Ins)4.x App Svr Pkg	34,750	12,510	15,290
306544	Ent Acz Ins 3.x-CMIM (Ins)4.x App Svr Pk	67,000	24,120	29,480
306545	Acz Ins 3.x-CMIM (Ins)4.x Ded Usr Lic Up	1,300	468	572
306546	Acz Ins 3.x-CMIM (Ins) 4.x Shar Usr Upg	1,950	702	858
306547	Acz Ins 3.x-CMIM (Ins) 4.x eBus Usr Lic	2,950	1,062	1,298
306548	Acz Ins 3.x-CMIM(Ins)4.x Ded Usr Lic Pkg	2,550	918	1,122
306549	Acz Ins 3.x-CMIM(Ins)4.x Shar Usr Lic Pk	3,750	1,350	1,650
306550	Acz Ins 3.x-CMIM(Ins)4.x eBus Usr Lic Pk	5,600	2,016	2,464
306551	Acenza Baseline 4.0 PTB 1.x	0		
306552	Acenza Property & Casualty 4.0 Sales 1.x	0		
306554	FN Report Mgr 4.x Dedicated User Lic	1,000	180	220
306555	FN Content Svcs 5.x Dedicated User Lic	800	144	176
306556	FN Content Svcs 5.x Shared User Lic	1,300	234	286
306557	FN Content Svcs 5.x eBusiness User Lic	1,900	342	418
306558	FN Report Mgr 4.x Shared User Lic	1,500	270	330
306559	FN WorkFlo Svcs 5.x Dedicated User Lic	600	108	132
306560	FN Report Mgr 4.x eBusiness User Lic	2,100	378	462
306562	FN WorkFlo Svcs 5.x Shared User Lic	900	162	198
306563	FN DW for SAP 5.x Dedicated User Lic	600	108	132
306564	FN WorkFlo Svcs 5.x eBusiness User Lic	1,300	234	286
306567	FN DW for SAP 5.x Shared User Lic	900	162	198
306568	FN CIS 3.0 Dedicated User Lic	300	54	66
306569	FN DW for SAP 5.x eBusiness User Lic	1,300	234	286
306570	FN DW for SAP 5.x Ded-Shared Usr Lic Upg	375	162	198
306571	FN CIS 3.0 Shared User Lic	450	81	99
306572	FN CIS 3.0 eBusiness User Lic	600	108	132
306573	FN Development Content Services 5.x	5,000	900	1,100
306574	FN Workgroup Content Services 5.x	10,000	1,800	2,200
306575	FN Enterprise Content Services 5.x	20,000	3,600	4,400
306576	FN Development eProcess Services 5.x	5,000	900	1,100
306578	FN eProcess Services 5.x	30,000	5,400	6,600
306579	FN eProcess Definition Svcs 5.x	5,000	900	1,100
306582	FN Process Analyzer 2.x	70,000	12,600	15,400
306583	FN Process Simulator 2.x	70,000	12,600	15,400
306584	FN CIS Inbound Document Linker 3.0	20,000	3,600	4,400
306585	FN CIS Inbound Doc Linker Dev Sys 3.0	5,000	900	1,100

306586	FN Dev to WG Content Svcs 5.x Upg	6,250	1,800	2,200
306587	FN Archive to Image Services 5.x	25,000	4,500	5,500
306588	FN Web Services 3.x	5,000	900	1,100
306589	FN Dev to Ent Content Svcs 5.x Upg	18,750	3,600	4,400
306591	FN WG to Ent Content Svcs 5.x Upg	12,500	3,600	4,400
306592	FN CS 5.x Ded to Shared User Lic Upg	625	234	286
306593	FN Development Web Services 3.x	1,250	225	275
306594	FN WebDAV Provider 3.x	5,000	900	1,100
306595	FN CS 5.x Ded-eBusiness User Lic Upg	1,375	342	418
306596	FN Development WebDAV Provider 3.x	1,250	225	275
306597	FN CS 5.x Shared-eBusiness User Lic Upg	750	342	418
306598	FN Dev Web Svcs 3.x-Dev ePr Svcs 5.x Upg	4,688	900	1,100
306600	FN Web Svcs 3.x-eProcess Svcs 5.x Upg	30,000	5,400	6,600
306601	FN IS Resource Adapter 2.x Enterprise Ed	10,000	1,800	2,200
306602	FN IS Resource Adapter 2.x View Ed	5,000	900	1,100
306603	FN WF Svcs 5.x Ded-Shared User Lic Upg	375	162	198
306604	FN WF Svcs 5.x Ded-eBusiness User Lic Up	875	234	286
306605	FN WF Svcs 5.x Shared-eBus User Lic Upg	500	234	286
306606	FN Dev eProcess Svc 5.x-ePS 5.x Upg	30,000	5,400	6,600
306608	FN Capture Prof Personal 4.x-IM	2,000	360	440
306609	FN Capture Prof Low Vol 4.x-IM	6,000	1,080	1,320
306610	FN Capture Prof Medium Vol 4.x-IM	15,000	2,700	3,300
306611	FN Capture Prof High Vol 4.x-IM	25,000	4,500	5,500
306612	FN Capture Prof Add'l DocEntry 4.x-IM	1,000	180	220
306613	FN Capture Prof File Import 4.x-IM	2,500	450	550
306614	FN Capture Prof Inbound Link 4.x-IM	3,000	540	660
306615	FN Capture Desktop Personal Ed 4.x-IM	2,000	360	440
306616	FN Capture Desktop Low Vol 4.x-IM	4,000	720	880
306617	FN Capture Desktop Medium Vol 4.x-IM	6,000	1,080	1,320
306618	FN Capture Desktop Add'l DocEntry 4.x-IM	700	126	154
306619	FN Capture Desktop File Import 4.x-IM	2,500	450	550
306620	FN Capture DocProcessing 4.x-IM	1,500	270	330
306621	FN Capture OCR-2-PDF 4.x-IM	3,500	630	770
306622	FN Capture Toolkit 4.x-IM	5,000	900	1,100
306623	FN Print 4.x	4,000	720	880
306624	FN Print Fonts 4.x	150	27	33
306625	FN High Perform Image Import (HPII) 3.x	50,000	9,000	11,000
306626	FN Mid Range Image Import (MRII) 3.x	25,000	4,500	5,500
306627	FN CIS 3.0 Dedicated-Shared User Lic Upg	188	81	99
306628	FN CIS 3.0 Ded-eBusiness User Lic Upg	375	108	132
306629	FN CIS 3.0 Shared-eBusiness User Lic Upg	188	108	132
306630	FN Doc Archive Retrieval Transport 1.x	35,000	6,300	7,700
306631	FN Development HPII 3.x	25,000	4,500	5,500

306632	FN Development MRII 3.x	12,500	2,250	2,750
306633	FN Development DART 3.x	17,500	3,150	3,850
306634	FN Report Mgr 4.x Ded-Shared Usr Lic Upg	625	270	330
306635	FN Report Mgr 4.x Ded-eBus User Lic Upg	1,375	378	462
306636	FN Report Mgr 4.x Shared-eBus Usr Lc Upg	750	378	462
306637	FN Capture Prof Pers-Low Vol 4.x Upg-IM	5,000	1,080	1,320
306638	FN Capture Prof Low-Med Vol 4.x Upg-IM	11,250	2,700	3,300
306639	FN Capture Prof Low-High Vol 4.x Upg-IM	23,750	4,500	5,500
306640	FN Capture Prof Med-High Vol 4.x Upg-IM	12,500	4,500	5,500
306641	FN Capture DT Pers-Low Vol 4.x Upg-IM	2,500	720	880
306642	FN Capture DT Pers-Med Vol 4.x Upg-IM	5,000	1,080	1,320
306643	FN Cap DT Pers 4.0-Prof Pers 4.0 Upg-IM	0	360	440
306644	FN Cap DT Pers 4.0-Prof Low 4.0 Upg-IM	5,000	1,080	1,320
306645	FN Cap DT Low 4.0-Prof Low 4.0 Upg-IM	2,500	1,080	1,320
306646	FN Cap DT Med 4.0-Prof Med 4.0 Upg-IM	11,250	2,700	3,300
306647	FN MRII to HP II 3.x Upg	31,250	9,000	11,000
306648	FN SharePoint Portal Svr Integration 2.x	10,000	1,800	2,200
306649	FN Data Archive Solution 5.x	30,000	5,400	6,600
306651	FN DW for SAP 5.x Ded-eBus User Lic Upg	875	234	286
306653	FN DW for SAP 5.x Shared-eBus Usr Lc Upg	500	234	286
306656	FN Add'l CPUs for EAI 2.x Interchg Svr	35,000	6,300	7,700
306657	FN EAI 2.x Application Connectors	75,000	13,500	16,500
306658	FN EAI 2.x Technology Connectors	40,000	7,200	8,800
306659	FN EAI 2.x Appl Conn,2-4 Instances	150,000	27,000	33,000
306660	FN EAI 2.x Appl Conn,5-9 Instances	280,000	50,400	61,600
306661	FN EAI 2.x Appl Conn,10+ Instances	400,000	72,000	88,000
306662	FN EAI 2.x Tech Conn,2-4 Instances	90,000	16,200	19,800
306663	FN EAI 2.x Tech Conn,5-9 Instances	140,000	25,200	30,800
306664	FN EAI 2.x Tech Conn,10+ Instances	200,000	36,000	44,000
306665	FN EAI 2.x Collaborations	60,000	10,800	13,200
306666	FN EAI 2.x Collaboration Connector	20,000	3,600	4,400
306667	FN Max EAI 2.x Collab (9+ Apps/Inst)	180,000	32,400	39,600
306668	FN EAI 2.x Toolkit	25,000	4,500	5,500
306673	FN Process Analyzer 2.x CPU Lic	50,000	9,000	11,000
306678	FN Dev Process Analyzer 2.x CPU Lic	12,500	2,250	2,750
306711	FN eProcess Services Toolkit 5.x	10,000	1,800	2,200
306759	FN Process Simulator 2.x CPU Lic	50,000	9,000	11,000
306760	FN Dev Process Simulator 2.x CPU Lic	12,500	2,250	2,750
306761	FN Development Image Mgr 3.x	8,250	1,485	1,815
306762	FN Workgroup Image Mgr 3.x	19,000	3,420	4,180
306763	FN Enterprise Image Mgr 3.x	47,000	8,460	10,340
306773	FN Image Mgr Designer 3.x	12,000	2,160	2,640
306774	FN Image Mgr Client Toolkit 3.x	7,500	1,350	1,650

306776	FN Fax Server 4.x	6,000	1,080	1,320
306785	FN WCM CPU Lic	45,000	8,100	9,900
306787	FN Dev IM-Workgroup Image Mgr 3.x Upg	13,438	3,420	4,180
306788	FN WG IM-Enterprise Image Mgr 3.x Upg	35,000	8,460	10,340
306795	FN EAI for IBM 2.x	250,000	45,000	55,000
306806	FN Capture Desktop Personal Ed 4.1-CE	2,000	360	440
306807	FN Capture Desktop Low Vol 4.1-CE	4,000	720	880
306808	FN Capture Desktop Medium Vol 4.1-CE	6,000	1,080	1,320
306809	FN Capture Desktop Add'l DocEntry 4.1-CE	700	126	154
306810	FN Capture Desktop File Import 4.1-CE	2,500	450	550
306811	FN Capture DocProcessing 4.1-CE	1,500	270	330
306812	FN Capture OCR-2-PDF 4.1-CE	3,500	630	770
306813	FN Capture Toolkit 4.1-CE	5,000	900	1,100
306819	FN Capture DT Pers-Low Vol 4.1 Upg-CE	2,500	720	880
306820	FN Capture DT Pers-Med Vol 4.1 Upg-CE	5,000	1,080	1,320
306848	FN Dev Process Analyzer 2.x	17,500	3,150	3,850
306849	FN Dev Process Simulator 2.x	17,500	3,150	3,850
306851	FN Capture Prof Personal 4.1-CE	2,000	360	440
306852	FN Capture Prof Low Vol 4.1-CE	6,000	1,080	1,320
306853	FN Capture Prof Medium Vol 4.1-CE	15,000	2,700	3,300
306854	FN Capture Prof High Vol 4.1-CE	25,000	4,500	5,500
306855	FN Capture Prof Add'l DocEntry 4.1-CE	1,000	180	220
306856	FN Capture Prof File Import 4.1-CE	2,500	450	550
306857	FN Capture Prof Inbound Link 4.1-CE	3,000	540	660
306858	FN Capture Prof Pers-Low Vol 4.1 Upg-CE	5,000	1,080	1,320
306859	FN Capture Prof Low-Med Vol 4.1 Upg-CE	11,250	2,700	3,300
306860	FN Capture Prof Low-High Vol 4.1 Upg-CE	23,750	4,500	5,500
306861	FN Capture Prof Med-High Vol 4.1 Upg-CE	12,500	4,500	5,500
306862	FN Cap DT Pers 4.1-Prof Pers 4.1 Upg-CE	0	360	440
306863	FN Cap DT Pers 4.1-Prof Low 4.1 Upg-CE	5,000	1,080	1,320
306864	FN Cap DT Low 4.1-Prof Low 4.1 Upg-CE	2,500	1,080	1,320
306865	FN Cap DT Med 4.1-Prof Med 4.1 Upg-CE	11,250	2,700	3,300
306894	FN Dev Case Mgr for IM (Ins) 4.x App Svr	25,000	4,500	5,500
306895	FN WG Case Mgr for IM (Ins) 4.x Appl Svr	49,500	8,910	10,890
306896	FN Ent Case Mgr for IM (Ins) 4.x App Svr	99,500	17,910	21,890
306897	FN Dev Case Mgr-IM (Ins) 4.x App Svr Pk	30,000	5,400	6,600
306898	FN WG Case Mgr-IM (Ins) 4.x App Svr Pk	69,500	12,510	15,290
306899	FN Ent Case Mgr-IM (Ins) 4.x Appl Svr Pk	134,000	24,120	29,480
306900	FN Dev P&C Claims Processing 4.x Appl	2,000		
306901	FN P&C Claims Processing 4.x Application	15,000		
306902	FN Case Mgr for IM (Ins) 4.x Ded Usr Lic	2,600	468	572
306903	FN Case Mgr-IM (Ins) 4.x Shared User Lic	3,900	702	858
306904	FN Case Mgr-IM (Ins) 4.x eBus User Lic	5,900	1,062	1,298

306905	FN Case Mgr-IM (Ins) 4.x Ded Usr Lic Pkg	5,100	918	1,122
306906	FN Case Mgr-IM (Ins) 4.x Shar Usr Lic Pk	7,500	1,350	1,650
306907	FN Case Mgr-IM (Ins) 4.x eBus Usr Lic Pk	11,200	2,016	2,464
306908	FN CMIM (Ins) 4.x Ded-Shared Usr Lic Pkg	3,100	1,350	1,650
306909	FN CMIM (Ins) 4.x Ded-eBus User Lic Pkg	7,930	2,016	2,464
306910	FN CMIM (Ins) 4.x Shared-eBus Usr Lic Pk	4,800	2,016	2,464
306911	FN CMIM (Ins) 4.x Ded-Shared User Lic Up	1,690	702	858
306912	FN CMIM (Ins) 4.x Ded-eBus User Lic Upg	4,290	1,062	1,298
306913	FN CMIM (Ins) 4.x Shared-eBus Usr Lic Up	2,600	1,062	1,298
306914	FN Dev-WG CMIM (Ins) 4.x Appl Svr Upg	31,850	8,910	10,890
306915	FN WG-Ent CMIM (Ins) 4.x Appl Svr Upg	65,000	17,910	21,890
306916	FN Dev-WG CMIM (Ins) 4.x Appl Pkg Upg	35,875	12,510	15,290
306917	FN WG-Ent CMIM (Ins) 4.x Appl Pkg Upg	80,375	24,120	29,480
306918	FN WG CMIM (Ins) 4.x Pkg Full Use Upg	39,800	19,710	24,090
306919	FN Ent CMIM (Ins) 4.x Pkg Full Use Upg	59,200	33,750	41,250
306920	FN CMIM (Ins) 4.x Ded Pk-Full IM/ePr Upg	3,420	1,238	1,513
306921	FN CMIM (Ins) 4.x Shar Pk-Full IM/ePr Up	4,920	1,809	2,211
306922	FN CMIM (Ins) 4.x eBus Pk-Full IM/ePr Up	7,520	2,754	3,366
306924	FN Dev Case Mgr for IM (AP) 3.x Appl Svr	10,000	1,800	2,200
306925	FN WG Case Mgr for IM (AP) 3.x Appl Svr	40,000	7,200	8,800
306926	FN Ent Case Mgr for IM (AP) 3.x Appl Svr	80,000	14,400	17,600
306930	FN Dev Case Mgr for IM (AP) 3.x Appl Pkg	20,000	3,600	4,400
306931	FN WG Case Mgr for IM (AP) 3.x Appl Pkg	71,000	12,780	15,620
306932	FN Ent Case Mgr for IM (AP) 3.x Appl Pkg	131,000	23,580	28,820
306933	FN FileNet Accts Payable Solution 3.x	15,000		
306934	FN Dev FileNet Acct Payable Solution 3.x	2,500		
306935	FN Case Mgr for IM (AP) 3.x Ded User Lic	1,500	270	330
306936	FN Case Mgr-IM (AP) 3.x Shared User Lic	2,250	405	495
306937	FN Case Mgr-IM (AP) 3.x eBus User Lic	3,150	567	693
306938	FN Case Mgr-IM (AP) 3.x Ded User Lic Pkg	2,000	360	440
306939	FN Case Mgr-IM (AP) 3.x Shar User Lic Pkg	3,000	540	660
306940	FN Case Mgr-IM (AP) 3.x eBus Usr Lic Pkg	4,500	810	990
306941	FN CMIM (AP) 3.x Ded-Shared User Lic Pkg	1,250	540	660
306942	FN CMIM (AP) 3.x Ded-eBus User Lic Pkg	3,125	810	990
306943	FN CMIM (AP) 3.x Shared-eBus Usr Lic Pkg	1,875	810	990
306944	FN CMIM (AP) 3.x Ded-Shared User Lic Upg	938	405	495
306945	FN CMIM (AP) 3.x Ded to eBus User Lic Up	2,063	567	693
306946	FN CMIM (AP) 3.x Shared-eBus User Lic Up	1,125	567	693
306947	FN Dev to WG CMIM (AP) 3.x Appl Svr Upg	37,500	7,200	8,800
306948	FN WG to Ent CMIM (AP) 3.x Appl Svr Upg	50,000	14,400	17,600
306949	FN Dev-WG CMIM (AP) 3.x Appl Pkg Upg	63,750	12,780	15,620
306950	FN WG-Ent CMIM (AP) 3.x Appl Pkg Upg	75,000	23,580	28,820
306951	FN WG CMIM (AP) 3.x Pkg Full Use Upg	36,100	18,000	22,000

306952	FN Ent CMIM (AP) 3.x Pkg Full Use Upg	55,700	30,240	36,960
306953	FN CMIM (AP) 3.x Ded Pkg-Full IM/ePr Upg	3,400	1,040	1,271
306954	FN CMIM (AP) 3.x Shar Pkg-Full IM/ePr Up	4,800	1,512	1,848
306955	FN CMIM (AP) 3.x eBus Pkg-Full IM/ePr Up	7,400	2,259	2,761
306977	FN P8 Core Technologies 1.x	0		
306978	FN WorkFlo Svcs 4.x Dedicated User Lic	600	108	132
306979	FN WorkFlo Svcs 4.x Shared User Lic	900	162	198
306980	FN WorkFlo Svcs 4.x eBusiness User Lic	1,300	234	286
306981	FN eProcess Services 4.x	30,000	5,400	6,600
306982	FN Development eProcess Services 4.x	5,000	900	1,100
306983	FN WF Svcs 4.x Ded-Shared User Lic Upg	375	162	198
306984	FN WF Svcs 4.x Ded-eBusiness User Lic Up	875	234	286
306985	FN WF Svcs 4.x Shared-eBus User Lic Upg	500	234	286
306986	FN Dev eProcess Svc 4.x-ePS 4.x Upg	30,000	5,400	6,600
306987	FN Web Svcs 3.x-eProcess Svcs 4.x Upg	30,000	5,400	6,600
306988	FN Dev Web Svcs 3.x-Dev ePr Svcs 4.x Upg	4,688	900	1,100
306989	FN eProcess Services Toolkit 4.x	10,000	1,800	2,200
306990	FN eProcess Services Toolkit 4.x-5.x Upg	5,000	1,800	2,200
306991	FN WorkFlo Svcs 4.x-5.x Ded User Lic Upg	300	108	132
306992	FN WorkFlo Svc 4.x-5.x Shared Usr Lic Up	450	162	198
306993	FN WorkFlo Svcs 4.x-5.x eBus Usr Lic Upg	650	234	286
306994	FN eProcess Services 4.x-5.x Upg	15,000	5,400	6,600
306995	FN Dev eProcess Services 4.x-5.x Upg	2,500	900	1,100
307000	Fax Server 4.x	6,000	1,080	1,320
307002	Fax 3.x to Fax Server 4.x	3,000	1,080	1,320
307003	Cap Fax Entry 3.x-Prof Inbd Link 4.0 Upg	1,500	540	660
307007	FN Ins-Claims Processing,P&C PTB 1.x	395		
307007	FN Ins-Claims Processing,P&C PTB 1.x	395		
307009	eForms 5.x Dedicated User Lic	600	108	132
307010	eForms 5.x Shared User Lic	900	162	198
307011	eForms 5.x Designer	5,000	900	1,100
307012	eForms 5.x Dedicated-Shared User Lic Upg	375	162	198
307013	eForms 4.x-5.x Dedicated User Lic Upg	300	108	132
307014	eForms 4.x-5.x Shared User Lic Upg	450	162	198
307015	eForms 4.x-5.x Designer Upg	2,500	900	1,100
307016	FN eForms 5.x Dedicated User Lic	600	108	132
307017	FN eForms 5.x Shared User Lic	900	162	198
307018	FN eForms 5.x Designer	5,000	900	1,100
307019	FN eForms 5.x Ded-Shared User Lic Upg	375	162	198
307020	FN eForms 4.x-5.x Dedicated User Lic Upg	300	108	132
307021	FN eForms 4.x-5.x Shared User Lic Upg	450	162	198
307022	FN eForms 4.x-5.x Designer Upg	2,500	900	1,100
307112	FN Portal Integration for BEA 2.x	0		

307113	FN Capture Adv DocProcessing 4.1-CE	4,000	720	880
307116	FileNet P8 Platform PTB 1.x	995		
307120	CRM Integration Suite 3.0 PTB 1.x	250		
307120	CRM Integration Suite 3.0 PTB 1.x	250		
307136	FN ECM Essentials for Certification 1.x	0		
307137	FN ECM Essentials 1.x	250		
307162	FN Data Archive Solution 4.x	30,000	5,400	6,600
307163	FN DW for SAP 4.x Dedicated User Lic	600	108	132
307164	FN DW for SAP 4.x Shared User Lic	900	162	198
307165	FN DW for SAP 4.x eBusiness User Lic	1,300	234	286
307175	FN DW for SAP 4.x Ded-eBus User Lic Upg	875	234	286
307176	FN DW for SAP 4.x Ded-Shared Usr Lic Upg	375	162	198
307178	FN DW for SAP 4.x Shared-eBus Usr Lc Upg	500	234	286
307193	Ent IDM Svcs Pkg 3.6 to 3.6ESE Upg	0	29,700	36,300
307194	Dev IS Resource Adapter 2.x Ent Ed	2,500	450	550
307195	FN Dev IS Resource Adapter 2.x Ent Ed	2,500	450	550
307196	FN Development Image Mgr 3.6ESE	8,250	1,485	1,815
307197	FN Workgroup Image Mgr 3.6ESE	19,000	3,420	4,180
307198	FN Enterprise Image Mgr 3.6ESE	47,000	8,460	10,340
307199	Appl Conn for Siebel 7 3.1 Ded User Lic	300	54	66
307200	Appl Conn for Siebel 7 3.1 Shared Usr Lc	450	81	99
307201	Appl Conn for Siebel 7 3.1 eBus User Lic	600	108	132
307202	AC for Siebel 7 3.x Ded-Shrd Usr Lic Upg	188	81	99
307204	AC for Siebel 7 3.1 Ded-eBus Usr Lic Upg	375	108	132
307205	AC for Siebel 7 3.1 Shrd-eBus Usr Lic Up	188	108	132
307206	AC for Siebel 7 3.0-3.1 Ded User Lic Upg	0	54	66
307207	AC for Siebel 7 3.0-3.1 Shrd Usr Lic Upg	0	81	99
307208	AC for Siebel 7 3.0-3.1 eBus Usr Lic Upg	0	108	132
307209	Appl Conn for Siebel 7 IDL 3.1	20,000	3,600	4,400
307210	AC for Siebel 7 IDL Dev Sys 3.1 Lic	5,000	900	1,100
307211	CIS IDL 3.0-AC for Siebel 7 IDL 3.1 Upg	0	3,600	4,400
307212	CIS IDL Dev 3.0-ACSiebel7 IDL Dev 3.1 Up	0	900	1,100
307213	CIS 2.x-AC Siebel 7 3.1 Ded User Lic Upg	150	54	66
307214	CIS 2.x-AC Siebel 7 3.1 Shrd Usr Lic Upg	225	81	99
307215	CIS 2.x-AC Siebel 7 3.1 eBus Usr Lic Upg	300	108	132
307216	CIS IDL 2.x-AC for Siebel 7 IDL 3.1 Upg	10,000	3,600	4,400
307217	CIS IDL Dev 2.x-ACSiebel7 IDL Dev 3.1 Up	2,500	900	1,100
307218	FN Appl Conn Siebel 7 3.1 Ded User Lic	300	54	66
307219	FN Appl Conn Siebel 7 3.1 Shared Usr Lc	450	81	99
307220	FN Appl Conn Siebel 7 3.1 eBus User Lic	600	108	132
307221	FN AC Siebel 7 3.1 Ded-Shrd Usr Lic Upg	188	81	99
307222	FN AC Siebel 7 3.1 Ded-eBus Usr Lic Upg	375	108	132
307223	FN AC Siebel 7 3.1 Shrd-eBus Usr Lic Upg	188	108	132

307224	FN Appl Conn for Siebel 7 IDL 3.1	20,000	3,600	4,400
307225	FN AC for Siebel 7 IDL Dev Sys 3.1	5,000	900	1,100
307226	FN CIS IDL 3.0-AC Siebel 7 IDL 3.1 Upg	0	3,600	4,400
307227	FN CIS IDL Dev 3.0-ACSiebel7 IDL Dev 3.1	0	900	1,100
307228	FN CIS 3.0-AC Siebel 7 3.1 Ded User Upg	0	54	66
307229	FN CIS 3.0-AC Siebel 7 3.1 Shared Usr Up	0	81	99
307230	FN CIS 3.0-AC Siebel 7 3.1 eBus User Upg	0	108	132
307238	FileNet P8 WCM 2.0 PTB 1.x	0		
307239	FN Workgroup Forms Mgr 4.x	20,000	3,600	4,400
307240	FN Enterprise Forms Mgr 4.x	40,000	7,200	8,800
307241	FN Forms Mgr 4.x Designer	5,000	900	1,100
307242	FN Forms Mgr 4.x Ded User Lic	900	162	198
307243	FN Forms Mgr 4.x Shared User Lic	1,500	270	330
307244	FN Forms Mgr 4.x eBus User Lic	2,300	414	506
307246	FN WG-Ent Forms Mgr 4.x Upg	18,750	5,400	6,600
307247	FN Forms Mgr 4.x Ded-Shrd User Lic Upg	625	252	308
307248	FN Forms Mgr 4.x Ded-eBus User Lic Upg	1,375	360	440
307249	FN Forms Mgr 4.x Shrd-eBus Usr Lic Upg	750	360	440
307250	FN eForms 5.x eBusiness User Lic	1,300	234	286
307251	FN eForms 5.x Ded-eBus User Lic Upg	875	234	286
307252	FN eForms 5.x Shared-eBus User Lic Upg	500	234	286
307255	FN Dev Optimization Svcs 2.x CPU Lic	10,500	1,890	2,310
307257	FN Optimization Svcs 2.x CPU Lic	70,000	12,600	15,400
307259	FN Dev Web Application Engine CPU Lic	8,100	1,458	1,782
307260	FN Web Application Engine CPU Lic	54,000	9,720	11,880
307261	FN Dev Web Content Mgr 2.x CPU-RPM	20,000	3,600	4,400
307262	FN Workgroup Web Content Mgr 2.x CPU-RPM	135,000	24,300	29,700
307263	FN Ent Web Content Mgr 2.x CPU-RPM	235,000	42,300	51,700
307267	FN Dev Bus Process Mgr 2.x CPU Lic-RPM	50,000	9,000	11,000
307268	FN WG Busi Process Mgr 2.x CPU Lic-RPM	250,000	45,000	55,000
307269	FN Ent Bus Process Mgr 2.x CPU Lic-RPM	420,000	75,600	92,400
307270	FN Development Content Mgr 2.x-RPM	10,000	1,800	2,200
307272	FN Workgroup Content Mgr 2.x-RPM	20,000	3,600	4,400
307273	FN Enterprise Content Mgr 2.x-RPM	40,000	7,200	8,800
307278	FN Rendition Engine 2.x CPU Lic	10,000	1,800	2,200
307280	FN Rendition Engine 2.x	10,000	1,800	2,200
307281	FN Dev Optimization Svcs 2.x	22,500	4,050	4,950
307282	FN Optimization Svcs 2.x	90,000	16,200	19,800
307289	FN Dev-WG Content Mgr 2.x Upg-RPM	12,500	3,600	4,400
307290	FN Dev-Ent Content Mgr 2.x Upg-RPM	37,500	7,200	8,800
307291	FN WG-Ent Content Mgr 2.x Upg-RPM	25,000	7,200	8,800
307297	FN Content Provider for FN P8 Wkplce 2.x	70,000		
307299	eForms 5.x eBusiness User Lic	1,300	234	286



307300	eForms 5.x Dedicated-eBus User Lic Upg	875	234	286
307301	eForms 5.x Shared-eBus User Lic Upg	500	234	286
307303	Development Image Services 4.x	7,000	1,260	1,540
307304	Workgroup Image Services 4.x	14,000	2,520	3,080
307305	Enterprise Image Services 4.x	42,000	7,560	9,240
307306	Enterprise Image Services Package 4.x	165,000	29,700	36,300
307307	Development IDM Services 4.x Upg	3,750	1,350	1,650
307308	Workgroup IDM Services 4.x Upg	7,500	2,700	3,300
307309	Enterprise IDM Services 4.x Upg	22,500	8,100	9,900
307311	Development Image Services 4.x Upg	3,500	1,260	1,540
307312	Workgroup Image Services 4.x Upg	7,000	2,520	3,080
307313	Enterprise Image Services 4.x Upg	21,000	7,560	9,240
307314	Enterprise Image Services 4.x Pkg Upg	82,500	29,700	36,300
307315	Dev Image Svcs to WG Image Svcs 4.x Upg	8,750	2,520	3,080
307316	Dev Image Svcs to Ent Image Svcs 4.x Upg	40,250	7,560	9,240
307317	WG Image Svcs to Ent Image Svcs 4.x Upg	35,000	7,560	9,240
307318	Dev IDM Svcs to WG IDM Svcs 4.x Upg	9,375	2,700	3,300
307319	Dev IDM Svcs-Enter IDM Svcs 4.x Upg	43,125	8,100	9,900
307320	WG IDM Svcs-Enter IDM Svcs 4.x Upg	37,500	8,100	9,900
307322	FN eForms for Open Client 5.x Designer	5,000	900	1,100
307324	FN Development Image Mgr 4.x	8,250	1,485	1,815
307325	FN Workgroup Image Mgr 4.x	19,000	3,420	4,180
307326	FN Enterprise Image Mgr 4.x	47,000	8,460	10,340
307327	FN Dev IM-Workgroup Image Mgr 4.x Upg	13,438	3,420	4,180
307328	FN WG IM-Enterprise Image Mgr 4.x Upg	35,000	8,460	10,340
307329	FN Development Image Mgr 3.x- 4.x Upg	4,125	1,485	1,815
307330	FN Workgroup Image Mgr 3.x-4.x Upg	9,500	3,420	4,180
307331	FN Enterprise Image Mgr 3.x-4.x Upg	23,500	8,460	10,340
307341	FN Process Analyzer 1.x	70,000	12,600	15,400
307342	FN Dev Process Analyzer 1.x	17,500	3,150	3,850
307345	Image Services Toolkit 4.x	12,000	2,160	2,640
307346	FN Image Mgr Designer 4.x	12,000	2,160	2,640
307347	Image Services Toolkit 4.x Upg	6,000	1,080	1,320
307348	FN Image Mgr Designer 4.x Upg	6,000	1,080	1,320
307349	FN eForms for Open Clt 5.x Ded User Lic	600	108	132
307350	FN eForms for Open Clt 5.x Shrd User Lic	900	162	198
307351	FN eForms for Open Clt 5.x eBus User Lic	1,300	234	286
307352	FN eForms for OC 5.x Ded-Shrd Usr Lic Up	375	162	198
307353	FN eForms for OC 5.x Ded-eBus Usr Lic Up	875	234	286
307354	FN eForms for OC 5.x Shd-eBus Usr Lic Up	500	234	286
307364	eForms for Open Clt 5.x Ded User Lic	600	108	132
307365	eForms for Open Clt 5.x Shared User Lic	900	162	198
307366	eForms for Open Clt 5.x eBus User Lic	1,300	234	286

307367	eForms for OC 5.x Ded-Shrd User Lic Upg	375	68	83
307368	eForms for OC 5.x Ded-eBus User Lic Upg	875	158	193
307369	eForms for OC 5.x Shrd-eBus User Lic Upg	500	90	110
307370	eForms for Open Client 5.x Designer	5,000	900	1,100
500741	License Platform Transfer to AIX	500		
500742	License Platform Transfer to HP-UX	500		
500743	License Platform Transfer to Solaris	500		
500744	License Platform Transfer to Win NT	500		
502198	Capture Gateway	10,000	1,800	2,200
502200	Intersystem Communications	20,000	3,600	4,400
502201	COLD Services	48,000	8,640	10,560
502202	Image Services Disaster Recovery	12,500	2,250	2,750
502203	Image Services High Availability	12,500	2,250	2,750
502218	Distributed Visual WF Services	10,000	1,800	2,200
502219	Distributed ServerLink	15,000	2,700	3,300
502220	IDM Web Desktop	0		
502222	Optical Drivers-High Capacity	12,000	2,160	2,640
502223	Optical Drivers-Medium Capacity	6,000	1,080	1,320
502224	Optical Drivers-Low Capacity	3,000	540	660
502227	Visual WF Licensed Desktops	0		
502228	Report Mgr Licensed Desktops	0		
502287	Distributed Content Services	7,500	1,350	1,650
502288	Distributed Content Services Upg	1,500	270	330
502294	Doc Svcs 2.x SLU-Content Svcs 3.x SLU Up	175	63	77
502295	Report Mgr SLU 3.x-4.x Upg	50	18	22
502298	Content Services Licensed Desktops	0		
502317	Distributed Report Mgr Services	10,000	1,800	2,200
502387	WorkFlo Svcs Licensed Desktops	0		
502410	Claims Processing Template	5,000	900	1,100
502417	Distributed WorkFlo Services	10,000	1,800	2,200
502418	Distributed VWF 3.x-WF Services 4.x Upg	5,000	1,800	2,200
502419	VWF 3.x-WF Svcs 4.x Licensed Desktops Up	0		
502457	Distributed Image Services	25,000	4,500	5,500
502474	Image Services Licensed Desktops	0		
502618	CIS Licensed Desktops	0		
502619	DW for SAP Licensed Desktops	0		
502628	Add'l Case Mgr for IM (AP) Scheduler	7,500	1,350	1,650
502657	Development COLD Services	12,000	2,160	2,640
502677	MSAR Driver-Low Capacity	40,000	7,200	8,800
502678	MSAR Driver-Medium Capacity	70,000	12,600	15,400
502679	MSAR Driver-High Capacity	120,000	21,600	26,400
502680	MSAR Driver-Development	10,000	1,800	2,200
502687	Optical Drivers-Low to Med Capacity Upg	3,750	1,080	1,320

502688	Optical Drivers-Low to High Capacity Upg	11,250	2,160	2,640
502689	Optical Drivers-Med to High Capacity Upg	7,500	2,160	2,640
502697	eForms Licensed Desktops	0		
502709	WorkFlo Services HA/DR Lic	10,000	1,800	2,200
502710	MSAR Driver-Develop to Low Capacity Upg	37,500	7,200	8,800
502711	MSAR Driver-Low to Medium Capacity Upg	37,500	12,600	15,400
502712	MSAR Driver-Low to High Capacity Upg	100,000	21,600	26,400
502713	MSAR Driver-Medium to High Capacity Upg	62,500	21,600	26,400
502728	Case Mgr for IM Web Services	3,500	630	770
502737	FN Distributed Content Services	7,500	1,350	1,650
502738	FN Distributed WorkFlo Services	10,000	1,800	2,200
502739	FN DR/HA Content Services Lic	7,500	1,350	1,650
502740	FN DR/HA WorkFlo Services Lic	10,000	1,800	2,200
502741	FN DR/HA Process Analyzer Lic	17,500	3,150	3,850
502742	FN DR/HA Process Simulator Lic	17,500	3,150	3,850
502744	FN Distributed Image Manager	25,000	4,500	5,500
502745	FN Distributed Report Mgr Services	10,000	1,800	2,200
502746	FN COLD Services	48,000	8,640	10,560
502747	FN DR/HA Image Mgr Lic	13,750	2,475	3,025
502748	FN DR/HA Report Mgr Lic	10,000	1,800	2,200
502749	FN DR/HA IS Resource Adapter-Ent Ed	1,500	270	330
502750	FN DR/HA IS Resource Adapter-Viewer Ed	750	135	165
502751	FN Capture Gateway	10,000	1,800	2,200
502752	FN Optical Drivers-Low Capacity	3,000	540	660
502753	FN Optical Drivers-Medium Capacity	6,000	1,080	1,320
502754	FN Optical Drivers-High Capacity	12,000	2,160	2,640
502755	FN MSAR Driver-Development	10,000	1,800	2,200
502756	FN MSAR Driver-Low Capacity	40,000	7,200	8,800
502757	FN MSAR Driver-Medium Capacity	70,000	12,600	15,400
502758	FN MSAR Driver-High Capacity	120,000	21,600	26,400
502759	FN Content Services Licensed Desktops	0		
502760	FN WorkFlo Svcs Licensed Desktops	0		
502761	FN eForms Licensed Desktops	0		
502762	FN CIS Licensed Desktops	0		
502763	FN Optical Drivers Low-Med Capacity Upg	3,750	1,080	1,320
502764	FN Optical Drivers Low-High Capacity Upg	11,250	2,160	2,640
502765	FN Optical Drivers Med-High Capacity Upg	7,500	2,160	2,640
502766	FN MSAR Driver Dev-Low Capacity Upg	37,500	7,200	8,800
502767	FN MSAR Driver Low-Med Capacity Upg	37,500	12,600	15,400
502768	FN MSAR Driver Low-High Capacity Upg	100,000	21,600	26,400
502769	FN MSAR Driver Med-High Capacity Upg	62,500	21,600	26,400
502770	FN License Platform Transfer to AIX	500		
502771	FN License Platform Transfer to HP-UX	500		

502772	FN License Platform Transfer to Solaris	500		
502773	FN License Platform Transfer to Win NT	500		
502774	FN Distributed ServerLink	15,000	2,700	3,300
502776	FN Report Mgr Licensed Desktops	0		
502777	FN DW for SAP Lic Desktops	0		
502791	FN DR/HA Process Analyzer CPU Lic	7,500	1,350	1,650
502792	FN DR/HA Process Simulator CPU Lic	7,500	1,350	1,650
502840	FN Application Engine Server Lic	10,000	1,800	2,200
502841	FN Core Engine Server	20,000	3,600	4,400
502843	FN Process Designer	15,000	2,700	3,300
502844	FN DR/HA Core Engine Server	5,000	900	1,100
502845	FN DR/HA Application Engine Server	2,500	450	550
502846	FN DR/HA Rendition Engine Server	2,500	450	550
502847	FN DR/HA Development Content Mgr Lic	2,500	450	550
502848	FN DR/HA Workgroup Content Mgr Lic	5,000	900	1,100
502849	FN DR/HA Enterprise Content Mgr Lic	10,000	1,800	2,200
502850	FN DR/HA EAI for IBM Lic	100,000	18,000	22,000
502851	FN DR/HA Core Engine#	13,500	2,430	2,970
502852	FN DR/HA Application Engine#	6,750	1,215	1,485
502853	FN DR/HA Rendition Engine#	1,500	270	330
502857	FN DR/HA Dev Business Process Mgr Lic#	7,500	1,350	1,650
502858	FN DR/HA WG Business Process Mgr Lic#	37,500	6,750	8,250
502859	FN DR/HA Ent Business Process Mgr Lic#	63,000	11,340	13,860
502867	FN DR/HA Development WCM Engine Lic#	6,750	1,215	1,485
502868	FN DR/HA Development WCM Suite Lic#	3,000	540	660
502869	FN DR/HA Workgroup WCM Suite Lic#	18,750	3,375	4,125
502870	FN DR/HA Enterprise WCM Suite Lic#	29,250	5,265	6,435
502880	FN Image Mgr Dedicated User Lic	3,675	662	809
502881	FN Image Mgr Shared User Lic	5,250	945	1,155
502882	FN Image Mgr eBusiness User Lic	8,100	1,458	1,782
502888	FN Content Mgr Dedicated User Lic	900	162	198
502890	FN Content Mgr Shared User Lic	2,250	405	495
502891	FN Content Mgr eBusiness User Lic	3,600	648	792
502892	FN Image Mgr Ded-Shared User Lic Upg	1,969	945	1,155
502893	FN Image Mgr Shared-eBus User Lc Upg	3,563	1,458	1,782
502894	FN Image Mgr Ded-eBus User Lic Upg	5,531	1,458	1,782
502901	FN Core Engine CPU Lic	90,000	16,200	19,800
502902	FN Application Engine CPU Lic	45,000	8,100	9,900
502909	FN System Designer (P8 Toolkit)	10,000	1,800	2,200
502911	FN Content Mgr Ded-Shared User Lic Upg	1,688	405	495
502912	FN Content Mgr Shared-eBus User Lic Upg	1,688	648	792
502913	FN Content Mgr Ded-eBus User Lic Upg	3,375	648	792
502926	FN Fax Server Port Lic	800	144	176

502937	FN Add'l Case Mgr for IM (Ins) Scheduler	25,000	4,500	5,500
502938	FN Add'l Case Mgr for IM (Ins) Sys Admin	5,000	900	1,100
502939	FN Case Mgr for IM (Ins/AP) Web Services	3,500	630	770
502940	FN Add'l Case Mgr for IM (AP) Scheduler	7,500	1,350	1,650
502941	FN Add'l Case Mgr for IM (AP) Sys Admin	3,000	540	660
502945	Add'l Case Mgr for IM (Ins) Scheduler	25,000	4,500	5,500
502946	Add'l Case Mgr for IM (Ins) Sys Admin	5,000	900	1,100
502947	Add'l Case Mgr for IM (AP) Sys Admin	3,000	540	660
502949	Add'l Acz Ins-CMIM Ins Scheduler Upg	0	4,500	5,500
502950	Add'l Acz Ins-CMIM Ins System Admin Upg	0	900	1,100
502951	Add'l Acz Pay-CMIM Pay System Admin Upg	0	540	660
502954	Fax Server Port Lic	800	144	176
502958	Fax Svr Port Lic Upg fm Fax 3.x	400	144	176
502960	FN DR/HA Dev Process Analyzer Lic	4,375	788	963
502961	FN DR/HA Dev Process Simulator Lic	4,375	788	963
502962	FN DR/HA Dev Process Analyzer CPU Lic	1,875	338	413
502963	FN DR/HA Dev Process Simulator CPU Lic	1,875	338	413
502965	FN Image Mgr Licensed Desktops	0		
502966	FN Content Mgr Licensed Desktops	0		
502969	FN Intersystem Communications	20,000	3,600	4,400
502980	MSAR Driver-4TB HSM Capacity	40,000	7,200	8,800
502981	FN MSAR Driver-4TB HSM Capacity	40,000	7,200	8,800
502982	FN Development COLD Services	12,000	2,160	2,640
502984	FN DR/HA Dev IS Resource Adapter-Ent Ed	375	68	83
502985	Case Manager for IM Licensed Desktops	0		
502987	FN Add'l Forms Mgr Server	10,000	1,800	2,200
502988	FN Forms Mgr Licensed Desktops	0		
502991	FN Dev Core Engine CPU Lic	13,500	2,430	2,970
502992	FN Dev Ltd-Dev Core Engine CPU Lic Upg	4,500	2,430	2,970
502993	FN Dev Process Designer Starter Pk-1 Clt	25,000	4,500	5,500
502994	FN Dev Process Designer	3,000	540	660
502995	FN Dev Application Engine CPU Lic	6,750	1,215	1,485
502998	FN Ltd Core Eng-Core Engine CPU Lic Upg	30,000	16,200	19,800
502999	FN WG Process Designer Starter Pk-1 Clt	40,000	7,200	8,800
503000	FN Ent Process Designer Starter Pk-5 Clt	100,000	18,000	22,000
503002	FN Dev Ltd-Dev Core Engine Svr Lic Upg	1,667	900	1,100
503003	FN Dev Core Engine Server Lic	5,000	900	1,100
503004	FN Dev Application Engine Server Lic	2,500	450	550
503006	FN Ltd Core-Core Engine Server Lic Upg	6,667	3,600	4,400
503007	FN DR/HA Optimization Svcs Lic	22,500	4,050	4,950
503008	FN DR/HA Optimization Svcs CPU Lic	10,500	1,890	2,310
503009	FN DR/HA Workgroup Forms Mgr Lic	3,750	675	825
503010	FN DR/HA Enterprise Forms Mgr Lic	7,500	1,350	1,650

503014	FN Content Bridge (Documentum)	40,000		
503015	FN Content Bridge (Lotus Domino.doc)	40,000		
503016	FN Content Bridge (Lotus Notes)	40,000		
503017	FN Content Bridge (FN Content Svcs)	20,000		
503018	FN Content Bridge (FN Image Svcs)	20,000		
503019	FN Content Bridge (IBM Content Mgr)	40,000		
503020	FN Content Bridge (Open Text Livelink)	40,000		
503021	FN Content Bridge (Microsoft NTFS)	40,000		
503023	MSAR Driver-Very High Capacity	212,000	38,160	46,640
503024	MSAR Driver-8TB HSM Capacity	70,000	12,600	15,400
503025	FN MSAR Driver-Very High Capacity	212,000	38,160	46,640
503026	FN MSAR Driver-8TB HSM Capacity	70,000	12,600	15,400
503027	MSAR Driver-High-Very High Capacity Upg	115,000	38,160	46,640
503028	FN MSAR Driver High-Very High Cap Upg	115,000	38,160	46,640
503029	FN MSAR Driver-4TB to 8TB HSM Cap Upg	37,500	12,600	15,400
503030	MSAR Driver-4TB to 8TB HSM Capacity Upg	37,500	12,600	15,400

## Documentum Standard Price List

USD

EUROS

GBP

JAPAN

Note: All client licenses **require** appropriate licensing of a server license (e.g. Content Server or eRoom Server) unless otherwise noted in the Licensing Section. Please refer to Licensing Section for specific details.

Note: Royalty items are marked with a (\*\*\*)

### 1. CLIENT LICENSES

#### Content Authentication Services\*\*\*

Per Seat			
\$75	€ 73	£47	\$98

#### Content Services for Lotus Notes Mail\*\*\*

Per Seat			
\$75	€ 73	£47	\$98

#### Content Services for SAP R/3: Seat

Per Seat			
\$200	€ 194	£125	\$260

#### Content Services for Siebel eBusiness Apps\*\*\*

Per Seat			
\$200	€ 195	£125	\$260

#### Desktop/Webtop

Per Seat			
\$400	€ 390	£250	\$520

#### Desktop for Macintosh

Per Seat			
\$200	€ 194	£126	\$260

#### Digital Asset Manager

Per Seat			
\$400	€ 390	£250	\$520

#### Document Control Manager (DCM) - Consumer\*\*\*

Per Seat			
\$400	€ 390	£250	\$520

#### Document Control Manager (DCM) - Contributor\*\*\*

Per Seat			
\$900	€ 875	£565	\$1,170

#### eRoom (core)

Per Seat			
\$200	€ 195	£125	\$260

Note: Requires appropriate licensing of eRoom Server(s)

#### eRoom Enterprise add-on

Per Seat			
\$75	€ 73	£45	\$98

Note: Add-on to eRoom (core).

#### eRoom Real Times Services (RTS) add-on\*\*\*

Per Seat			
\$75	€ 73	£45	\$98

Note: Add-on to eRoom (core).

#### eRoom BizDocs Viewer

Per Seat			
\$75	€ 75	£45	\$98

#### eRoom CAD Viewer AV

Per Seat			
\$200	€ 195	£125	\$260

#### eRoom CAD Viewer AVP

Per Seat			
\$400	€ 390	£250	\$520

#### eRoom CAD Viewer AVSM

Per Seat			
\$900	€ 875	£565	\$1,170

#### eRoom CAD Viewer AVSMP

Per Seat			
\$2,500	€ 2,425	£1,570	\$3,250

#### GXPharma - Consumer add-on\*\*\*

Per Seat			
\$75	€ 73	£47	\$98

#### GXPharma - Contributor add-on\*\*\*

Per Seat			
\$75	€ 73	£47	\$98

#### Portlet User

Per Seat			
\$200	€ 195	£125	\$260

#### Pure Custom Client

Per Seat			
\$400	€ 390	£250	\$520

#### Read-Only

Per Seat			
\$75	€ 73	£47	\$98

#### Records Manager

RM End-User Access (Per Seat)***			
\$75	€ 73	£47	\$98
RM Administrator Access (Per Seat)***			
\$200	€ 195	£125	\$260
Mailbox Records Manager (Per Mailbox)			
\$75	€ 73	£47	\$98

#### Webpublisher

Per Seat			
\$400	€ 390	£250	\$520

## 2. ADMINISTRATIVE AND DEVELOPER LICENSES

### Documentum Administrator (DA)

Per Seat			
\$2,500	€ 2,425	£1,570	\$3,250

### Documentum Developer Studio (DDS)

Per Seat			
\$2,500	€ 2,425	£1,570	\$3,250

### ODBC Reporting Services - Consumer

Per Seat			
\$75	€ 73	£47	\$98

### ODBC Reporting Services - Developer

Per Seat			
\$400	€ 390	£250	\$520

## 3. SERVER LICENSING

### Content Server

Per Named-user			
\$150	€ 146	£94	\$195

### eRoom Server\*\*\*

Per Named-user			
\$75	€ 73	£47	\$98

## 4. PLATFORM EXTENSIONS

### Content Distribution Services

Per CPU			
\$25,000	€ 24,270	£15,720	\$32,500
Per Destination Pack			
\$25,000	€ 24,270	£15,720	\$32,500

Note: A Destination Pack is set as either a) 100 destinations or b) 1000 email addresses.

### Content Intelligence Services (CIS)\*\*\*

Per CPU			
\$50,000	€ 48,540	£31,450	\$65,000

### Content Rendition Services (CRS)\*\*\*

Per Server			
\$10,000	€ 9,710	£6,290	\$13,000

### Content Services for BEA WebLogic Portal Server

Per CPU			
\$5,000	€ 4,850	£3,140	\$6,500

Note: There is a minimum purchase of 2 CPUs.

### Content Services for EMC Centera

Per Doabase			
\$25,000	€ 24,270	£15,720	\$32,500

### Content Services for SAP R/3: Server Agent

Per Server			
\$50,000	€ 48,540	£31,450	\$65,000

### Dynamic Content Assembler (DCA)

Per CPU			
\$25,000	€ 24,270	£15,720	\$32,500

### eRoom Viewer for Microsoft Project

Per Server			
\$5,000	€ 4,850	£3,140	\$6,500

### Inter-Enterprise Workflow Services (IWS)

Per CPU			
\$50,000	€ 48,540	£31,450	\$65,000

### Media Services (MS)\*\*\*

Per CPU			
\$25,000	€ 24,270	£15,720	\$32,500

Note: There is minimum purchase of 2 CPUs.

### Print Control Services (PCS)\*\*\*

Per CPU			
\$25,000	€ 24,270	£15,720	\$32,500

### Records Activators (RA)

Per Source CPU			
\$10,000	€ 9,710	£6,290	\$13,000

Note: No charge for integration to Documentum 4i or 5

Note: RAs available: Hummingbird CyberDOCS, Hummingbird DOCSopen, IBM/Lotus Notes Mail, Microsoft Exchange server/Outlook and Microsoft SharePoint Portal server.

Note: Pricing is per individual Records Activator. Ras not bundled.

### Site Caching Services (SCS) Source CPU

Per Source CPU			
\$10,000	€ 9,710	£6,290	\$13,000

Note: There is a minimum purchase of 2 CPUs.

### Site Caching Services (SCS) Target CPU

Per Target CPU			
\$5,000	€ 4,850	£3,140	\$6,500

Note: There is a minimum purchase of 2 CPUs.

### Site Deployment Services (SDS)

Per Target CPU			
\$5,000	€ 4,850	£3,140	\$6,500

Note: There is a minimum purchase of 2 CPUs.

Note: Includes licensing for SDS Source CPUs.

### Trusted Content Services

Per CPU			
\$25,000	€ 24,270	£15,720	\$32,500



## 5. RESELLER LICENSES

Note: Any Documentum Partner reselling a 3<sup>rd</sup> party product *requires* a license addendum.

Note: Please reference Third-party royalty guidelines on all reseller products.

### Adobe Acrobat

Per Seat			
\$249	€ 242	£157	\$324

### Adobe Acrobat 5.0 upgrade from Acrobat 4

Per Seat			
\$99	€ 97	£63	\$129

### Adobe Acrobat upgrade from Exchange/Business Tools 4

Per Seat			
\$79	€ 77	£50	\$103

### Captiva InputAccel Capture Upgrade Packages

DocInput to InputAccel Basic			
\$0	€ 0	£0	\$0
DocInput to InputAccel Standard			
\$15,000	€ 14,560	£9,430	\$19,500
DocInput to InputAccel Premium			
\$40,000	€ 38,830	£25,160	\$52,000
DocInput 5 to InputAccel Capture Standard			
\$0	€ 0	£0	\$0
DocInput 5 to InputAccel Capture Premium			
\$25,000	€ 24,270	£15,720	\$32,500
DocInput 10 to InputAccel Capture Premium			
\$7,000	€ 6,795	£4,405	\$9,100

Note: DocInput customers have until December 23, 2003 to upgrade to the corresponding Captiva InputAccel Capture license in order to maintain Documentum support.

Note: Even if customer is upgrading in a parallel fashion, a software schedule is still required.

### Captiva InputAccel Capture Packages

Basic Package			
\$7,000	€ 6,795	£4,405	\$9,100
Standard Package			
\$20,000	€ 19,420	£12,580	\$26,000
Premium Package			
\$45,000	€ 43,690	£28,300	\$58,500

### Captiva InputAccel Capture Page Packs

Page Pack 1			
\$2,500	€ 2,425	£1,570	\$3,250
Page Pack 2			
\$10,000	€ 9,710	£6,290	\$13,000
Page Pack 3			
\$18,000	€ 17,480	£11,320	\$23,400

### Captiva InputAccel Capture Scan Module

Per Module			
\$3,800	€ 3,690	£2,390	\$4,940

### Captiva InputAccel Capture Universal Client Module

Per Module			
\$3,800	€ 3,690	£2,390	\$4,940

### Captiva InputAccel Capture Prime Recognition Module

Per Module			
\$10,000	€ 9,710	£6,290	\$13,000

### Ektron eWebEditPro

Per Seat			
\$70	€ 68	£45	\$91

### Infodata AnnoDoc

Per Seat			
\$150	€ 146	£95	\$195

### Infodata AnnoDoc Migration from DocViewer

Per Seat			
\$70	€ 68	£45	\$91

### Infomative Graphics Brava!

Starter Pack (25 Seats)			
\$6,500	€ 6,310	£4,090	\$8,450
Additional Seats			
\$260	€ 253	£164	\$338

### Infomative Graphics Brava! Upgrade from DocViewer

Per Seat			
\$85	€ 83	£54	\$111

### McLaren CADLink Foundation

Per Seat			
\$540	€ 525	£340	\$702

### McLaren CADLink for Content Rendition Services

Per Server			
\$9,350	€ 9,080	£5,880	\$12,155

### McLaren DocLoader

Per Server			
\$17,500	€ 16,990	£11,005	\$22,750

### TeleStream FlipFactory (Adv. Audio/Video MPI)

Per CPU			
\$7,500	€ 7,280	£4,720	\$9,750

Note: There is a minimum purchase of 2 CPUs.